

Long Reef Golf Club Limited
Collaroy

ABN 37 000 043 121



98th
ANNUAL REPORT

30 June 2019

LONG REEF GOLF CLUB LIMITED MISSION STATEMENT

- To create a prosperous and sustainable future for Long Reef Golf Club
- To maintain and enhance our premium 'links style' golf course
- To create a quality service culture that promotes a friendly and enjoyable experience for members, visitors and the community
- To provide for members and guests a modern and well-appointed clubhouse in character with the Fisherman's Beach area
- To continue to meet and exceed our responsibilities to the environmentally sensitive Long Reef Headland area in partnership with Northern Beaches Council and Griffith Park Plan of Management

PATRON

Mayor Michael Regan

OFFICE BEARERS

President – S. Twigg
Vice – President – J. Davison
Captain – L. Browne
Vice – Captain – S. Lee
Treasurer – J. Steuart

DIRECTORS

E. Coldham, D. Mansfield, D. Mitrovic, G. Severino

GENERAL MANAGER

A. Dignan

FINANCE COMMITTEE

J. Steuart, D. Mansfield

COURSE COMMITTEE

S. Lee

MATCH COMMITTEE

L. Browne, S. Lee

HOUSE COMMITTEE

E. Coldham, G. Severino, J Steuart

MEMBERSHIP & MARKETING COMMITTEE

D. Mitrovic

COMMUNITY RELATIONS

S. Twigg

SCHOLARSHIP COMMITTEE

L. Browne

President & General Manager Ex-Officio on all Sub Committees

LIFE MEMBERS

G.H. Clark, A.M. Delaney, K.C. Huntingdon
L.J. Gollan, L. C. Browne, S. B. Gillies, P. B. Verrills

PROFESSIONAL

Teed Up – Michael Mosher & Danny Vera

AUDITORS Conroy Audit & Advisory

SOLICITORS Blandslaw

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 98th Annual General Meeting of Members of Long Reef Golf Club Limited will be held at the Clubhouse, Anzac Avenue, Collaroy, on Thursday 31 October 2019 to commence at 7:30pm.

Business

1. Opening of meeting by Chairman.
2. Apologies.
3. Welcome – David Conroy from Conroy Audit and Advisory
4. Confirm the minutes of the 97th Annual General Meeting of Long Reef Golf Club Limited held on Thursday 1 November 2018.
5. President's address.
6. Treasurer's address.
7. Response to Members questions received in writing.
8. Receive, consider and, if thought fit, adopt the Financial Statements and the reports of the Directors and Auditors thereon for the year ended 30 June 2019.
9. To consider and, if thought fit to pass, with or without amendment, the following resolution as an ordinary resolution:

“That pursuant to section 327B(1)(b) of the Corporations Act and for all other purposes Conroy Audit and Advisory of level 2,154 Elizabeth Street, Sydney, NSW 2000 be appointed as the auditor of the Club to hold office from the conclusion of this Annual General Meeting until it resigns or is removed from the office of auditor of the Club”.

10. Pursuant to the Registered Clubs Act 1976, the Members approve and agree that Directors are entitled to the following:
 - i) To have one reserved time slot available to each of the President, Captain and Treasurer entered on the competition booking sheet prior to the sheet being available to members;
 - ii) The President and the Captain to each have a reserved space in the club's car park;
 - iii) To have provided to them reasonable meals and refreshments whilst attending board meetings of the club; and
 - iv) To receive reimbursement for all reasonable expenses incurred whilst acting in the capacity as a Director of the Club, provided that those expenses are approved by the Board, and where appropriate documentation has been submitted to substantiate such expenses;

provided, however, that the total amount of expenses referred to in (iii) and (iv) above does not exceed \$12,000 collectively, in any of the Club's financial years.

11. The Members consider and if thought fit, pass the following Special resolution:
That Judy Hore be elected as a Life Member of the Club.
12. Presentation to Gold Members.
13. Announce the results of the election, Board Positions: President, Vice President, Captain, Vice Captain, Treasurer and the ordinary Members of the Board.
14. Transact any other business that may be brought before the Meeting in conformity with the Club's Constitution.
15. General Business for consideration of the incoming Board.

By Order of the Board
Anthony Dignan
Secretary

NOTES REGARDING RESOLUTIONS

- *An Ordinary Resolution requires a simple majority to pass i.e. more than half of the Members entitled to vote who are present at the meeting.*
- *A Special Resolution must be passed by at least 75% of the votes cast by Members who are entitled to vote at the meeting.*
- *Under the Registered Clubs Act, proxy voting is not permitted*

APPOINTMENT OF AUDITOR

Conroy Audit and Advisory (Conroys) was appointed by the Board to act as auditor of the Club in accordance with section 327C(1) of the Corporations Act following the resignation of the previous auditor on 31 May 2019. The purpose of this resolution is to seek Member approval for the ongoing appointment of Conroys as auditor to fill the vacancy under section 372B(1)(b) of the Corporations Act.

MEMBER QUESTIONS

It would be appreciated if Members, who wish to raise questions at the meeting or seek information at the meeting about the annual financial statements, would give the General Manager notice in writing of their queries or requests on or prior to Friday 18 October 2019. This will allow time for a properly researched response.

PRESIDENT'S REPORT

On behalf of the Board of Directors of Long Reef Golf Club, it is my pleasure to present the 98th Annual Report for the year ending 30 June 2019.

The Club traded at a profit of \$443,278 in the 2018/2019 financial year. I would like to congratulate all our staff who worked so hard to achieve this result. I would also like to thank our Treasurer John Steuart for his outstanding contribution and dedication to the Club. This year has seen Doug Mansfield join the Board and his appointment has helped ease John and George's workload.

The Presidents Report as it did last year will incorporate House, Community, Membership and Marketing.

Throughout the financial year we have implemented and reviewed a number existing policies. The By Laws have been updated throughout the year and the Board is very conscious of its responsibility for the overall governance, management and strategic direction of the Club. Thank you to Neil Hitchcock for his continued help in the development and research of these policies.

The Wetlands project commenced on the 13 May and is now near completion. A special thanks to Warren Daley who has, and continues to, provide valuable assistance on the Project. Unfortunately we planned to upgrade the Half Way house, however with Council requirements, maintaining a safe work environment and very few Members patronising it, the project became less than cost effective.

We are still in negotiations with Council to secure a long term lease and additional parking for the immediate vicinity of the Clubhouse. Once the terms of the lease have been finalised we will be able move forward with planning for the much needed refurbishment of the Club. The Board of Directors recognises the significant risks associated with a project of this magnitude and therefore will only proceed with prudent and careful planning to mitigate any financial risks.

In 2021, LRGCC will be celebrating its Centenary. The Centenary Organising Committee with Elaine Coldham as chair, continues to plan the commemoration. The Committee is working to ensure that there is an opportunity for every Member of the Club to participate and to develop an understanding of the history of the Club. Thank you to Sandra Mellows, John Davison, Rob Cordaiy (who is our Grant Officer), Tony Cohen and Andrew Daddo for their assistance.

I would like to thank Les Browne (Club Captain) and Wendy Millson (Women's Captain) for their contribution in making golf a wonderful experience for all our Members. This year saw 53,953 rounds of golf played with members competition rounds numbering 32,615. The match report recognises the golfing achievements by our Members. I congratulate all the winners and all those Members who represented the Club at various levels.

Again this year has been particularly challenging for the Course. Peter Donkers, Kurt Schulenburg and the green staff have continued to present the course in excellent condition during difficult times and lack of rain.

This year saw LRGC nominated as finalists in the categories of Metropolitan Golf Club of the Year, General Manager of the Year and Course Superintendent of the Year. Congratulations to Peter who was voted by his peers as Course Superintendent of the year. These nominations recognise the outstanding dedication, commitment and contribution of all the people associated with LRGC.

There were 2 recipients this year of the John Mullins OAM Distinguished Service Award – Pam Burke and Brian Cummins. This award recognizes significant service to the Club and its Members.

Playing Members Frank Bruce, Ross Lanes, along with House Members Ronald Morrison, Val Miller, Ronald McNally and Fay Felton became Gold Members.

I would like to thank our Women's Committee including President Gilda Severino and Captain Wendy Millson, and all the Women Members who support and assist the Club.

This financial year the Club held 100 weddings and over 400 functions for the year. Our Wedding Expo in January attracted over 550 people, whilst the Winter Wedding Day attracted over 300 people. This year also saw a makeover in the reception area and the purchase of new furniture for the area around the pine tree. I would like to thank Alex and Toni and their teams for their wonderful contributions.

The White Rock Café continues to trade well and receive strong reviews on Google and Tripadvisor. Thank you to Kelly, Alisa, Neil and Nik for their hard work.

Corporate Golf days and sponsorship were very strong during the year. Ben is doing a fantastic job liaising with new and existing clients and maintaining strong results.

Our playing Membership this year has remained steady with 910 Members including chippers. This defies industry trends that shows golf membership in decline. Thank you to Dragan, Michelle and Ben for their efforts.

Thank you to all the administration staff – Michelle, George, Ian and Phil.

A special thanks to Lilith Gollan for her efforts as Editor of the Newsletter and the weekly contributors Sandra Mellowes and George Wing.

LRGC continues to strengthen and develop our community leadership role and as such we have developed close working relationships with many local organisations. These include;

1. The Sargood Foundation in supporting their aims to assist people with spinal cord injury. This year's Sportsman's Lunch raised over \$23,000. This included an annual bursary of \$10,000 in honour of John Mullins. This bursary is offered in perpetuity and exists alongside the existing fundraising conducted by the Club
2. Paragolfer which is an initiative funded by the Sargood Foundation and Empower Golf. LRGCC holds clinics every Wednesday. I would like to thank our Members – David Costello OAM, Julie Simpson, Roger Poignand, Derek Johanson, Greg J Black, Geoff Cranfield, Cath Piper, Judy Gietz, Judy Hore, Marg O'Connell and Sue Walker who give their time to assist.
3. Home for Heroes where a Charity Golf day was conducted on the 2 November 2018 with \$14,142 raised.
4. Special Olympics where we assist Member Rex Langthorne AM by providing the practice area and course on a weekly basis for those with intellectual disabilities.
5. The Club has continued to assist a range of Charitable Organisations to raise funds for very worthwhile causes including:
 - Blackdog Institute
 - Cromer Kingfishers JRLFC
 - Cromer Golf Club
 - Mona Vale Raiders
 - Collaroy Surf Club
 - Collaroy Beach Club Charity Golf day
 - South Narrabeen Surf Club
 - Sydney North Nomads Social Club Charity Golf day
 - Autism Spectrum Australia
 - Sydney Northern Beaches Surf Life Saving
 - Barrenjoey Week of Golf
 - Homes for Heroes
 - Harbord Public School
 - Pymble Golf Club
 - Tee Off for Breast Cancer
 - Pittwater High school
 - Empower Golf
 - Fight on the Beaches
 - Pittwater High School
 - Maria Regina Primary School
 - Norths Rugby Bon Andrews day
 - Forest Lions
 - Balgowlah Boys High

- Legacy
- Monash Ladies Charity Golf day
- Wahroonga Tigers Rugby Club
- Men of League
- Norths Rugby Club
- Mona Vale Golf Club Charity day
- Frenchs Forest Public School
- AB Fundraiser
- The Sargood Foundation
- Manly AFL Club
- Sydney Dogs and Cat Homes
- Manly Marlins Rugby Club
- Special Olympics
- Warringah Golf Club fundraiser

Brian Cummins as our Welfare Co-Ordinator continues to offer our Members and their families support in times of sickness or loss. Thank you to Brian and Marg O'Connell who has assisted Brian.

Sadly this year saw the passing of Members Graeme Burns, Pamela Franklin, Eric Matheson, Ian McDonnell, Len Moss, Tibby Playfair, Flo Stanton, Bruce Peak and Max Glanville. Our thoughts and prayers are with their families.

I would also like to thank all the members who contribute to the Club in various ways – the Women's Committee, the Friday Club, the Bridge Club, the Archives Committee, the Renew Crew and managers of the various teams representing the Club in pennants, caddies and those who assist with the Long Reef Rookies. If I have missed thanking anyone I apologise.

I would like to thank our General Manager Anthony Dignan, Danny Vera and the team at Teed Up and all the employees who have contributed in making LRGCC the benchmark golf club it is today.

This year saw Andy Bray, Mark Stevens, Natalie Driver and Catherine Gould step down as Directors. I would like to thank them all for their invaluable contribution to the Club. We welcome their replacements John Davison, Doug Mansfield, Gilda Severino and Sean Lee. Thank you also to John Steuart, Les Browne, Elaine Coldham and Dragan Mitrovic for continuing to chair their various committees.

I make special mention to my fellow Board Members for their professional and commercial expertise. Their contribution ensures we have a vibrant and financially healthy Club well placed to meet future challenges.

Stephen Twigg
President

TREASURER'S REPORT

The Club had a **Net Profit of \$443,278** for the year ended 30 June 2019.

Total Net Income was \$3,827,633 -up \$235,745 or 7% on last year summarised as follows:

- Member Subscriptions of \$1,430,019 - up \$2,358 on last year. Membership fees increased 2% in line with CPI. At 30 June 2019 there were 871 playing members and 39 chippers total 910 compared to 914 members including chippers at 30 June 2018.
- Entrance Fees of \$52,576 - down \$22,939 or 30% on last year due to only 70 new members compared to 113 new members last year.
- Green Fees of \$821,397 - up \$7,481 or 1% on last year. This was mainly due to 58 more visitor games played during the year.
- Competition fees of \$149,469 - down \$2,140 or 1% on last year.
- Development Levy of \$304,679 - up \$24,566 or 9% on last year. Games played down by 684 from 54,637 games last year (33,357 by members and 21,280 by visitors) to 53,953 this year (32,615 by members and 21,338 by visitors). Less games due to wetlands work was offset by a full year of the \$10 building development levy per game.
- Interest received of \$20,424 - up \$6,445 on last year. This was due to more surplus balances available to invest in short term deposits with slightly better interest rates during the year.
- Bar net trading profit of \$390,654 - up \$48,617 or 14% on last year. Sales were \$60,210 up on last year and gross profit margin was a healthy 66%. Wages and on costs were 32% of Sales and \$5,091 over last year but Other bar expenses were \$4,957 over last year.
- Catering net income of \$344,360 - up \$114,537 or 50% on last year. Catering Income was \$137,048 up on last year made up of "White Rock "Café Food and Beverage Income down \$46,493, Functions Income up \$108,041, Other Income up \$11,822 and Room Hire up \$63,678. Wages and On Costs were 57% of Sales and \$41,890 up on last year and Other Catering costs were \$2,401 down on last year.
- Poker Machines net income of \$54,627 - down \$5,060 or 8% on last year.
- Golf Cart net income of \$92,071 - up \$9,578 or 12% on last year mainly due to increased sales. Average revenue per cart unchanged at \$35 same as last year and Carts rented increased by 201 upto 7,005 from 6,804 last year.

- Net Profit on disposal of fixed assets of \$22,287 mainly from sales of Course equipment.
- Other Revenue of \$148,220 - up \$56,234 or 61% on last year. This was due to rebates from Toohey's, Coke and ATM, unused house accounts, storage fees, corporate advertising, share of Pro Shop revenue, write backs of sundry debtors and bonds less cost of birthday card dinners.

Total Expenses were \$3,384,355 - up \$124,911 or 4 % on last year summarised as follows:

- Finance Costs of \$30,545 - up \$2,657 or 10% mainly due to hire purchase interest on course equipment, kitchen equipment, poker machines and golf carts.
- Golf expenses of \$483,870 - down \$6,449 or 1% on last year. Commission paid to Teed Up was down \$6,367 due to 684 less games played.
- Clubhouse expenses of \$434,152 - up \$42,050 or 11% on last year. This was due to more cleaning, electricity and gas, member amenities, water and repairs and maintenance.
- Course expenses of \$ 1,351,326 - down \$7,746 or 1% on last year. This was mainly due to less water used but offset by higher wages and on costs.
- Rent of \$180,819 - up \$9,601 or 6% on last year. This includes the annual rent adjustment per the lease with Northern Beaches Council.
- Administration expenses of \$903,643 - up \$84,798 or 10% on last year. This was mainly due to higher computer services, insurance, general expenses and wages and on costs and offset by lower bank charges and photocopier costs.

Capital Expenditure was \$507,662 (last year \$315,968) and the major items were:

- \$198,881 for new wetlands included in Work In Progress at 30 June 2019
- \$143,392 for course equipment (mowers, utility vehicles, bunkers and water pump)
- \$58,837 for kitchen equipment (grease trap and electric combi steamer)
- \$77,373 for clubhouse (dock gate, poker machines, sign in machine, . telephone system, pathway, carpark lines and furniture)

The Balance Sheet at 30 June 2019 was healthy with the main items being:

- Cash and Cash Equivalents \$1,610,168
Function bonds and deposits \$190,894
Grants received (Water Saving Project) \$124,552
Members subscriptions and levies in advance \$1,049,665
- Property, Plant and Equipment \$5,038,652 - up \$53,120 or 1% on last year. This was mainly due to Capital Expenditure as above less accumulated depreciation.
- Retained Earnings \$4,230,488 – up \$443,278 or 12% on last year.
- Working capital ratio (excluding Member subscriptions and levies in advance of \$1,049,665 and Grants of \$124,552 for the new wetlands which will not be required to be repaid when the project is completed) was 1.2 which indicates current assets exceed current liabilities and the Club can pay its debts.

Conclusion

2018/19 was another successful year for the Club financially. The Net Profit of \$443,278 was mainly due to more green fees, significant contribution from Bar and Catering, increased building development levy, increased golf cart sales and good expense control.

Cash at Bank was \$1,610,168 at 30 June 2019 or \$216,506 over last year and the Club had no financing debt other than hire purchase. St George Bank moved their office and are unable to provide services locally so we changed to NAB in Dee Why.

The Club's financial position is strong largely due to the support from the members, visitors and the hard working course, bar, catering, administration staff and Teed Up.

Peter Donkers and his staff did a great job maintaining the course in excellent condition and controlling expenses. Also I would like to thank Anthony Dignan and the Administration team and my fellow Board of Directors especially the President Stephen Twigg and Director Doug Mansfield for their valuable support and assistance which made my job easier. Ian Cooper from Weston, Woodley & Robertson (our long term auditor) retired during the year and we have appointed and welcome David Conroy from Conroy Audit & Advisory as our new auditor.

The Club's financial systems and internal controls are working well and I am confident the Club will handle the future financial challenges and in particular the new Wetlands.

John Stuart
Treasurer

CAPTAIN'S REPORT

Match and Course

2018/19 was another successful year at Long Reef Golf Club (LRGC) with generally good golfing conditions.

We were ranked 33rd in the top 100 public access courses by Golf Australia Magazine, and the best on Sydney's north. LRGCC had three holes nominated (5th, 16th & 17th) in Inside Golf's 'Best 18 holes in Australia' one of the few courses with more than one hole nominated.

During the year our Vice Captain, Mark Stevens, retired from the position and we thank him for his input over the years. We welcome Sean Lee to the Vice Captain position.

The big change this year was the introduction of the New Rules of Golf on 1 January. There was much publicity and the support documentation from Golf Australia made the transition fairly straightforward. Generally most golfers are pleased with the improvements.

We introduced a Volunteers Program which although started with only a few is growing and the areas they are looking after are much improved, a big thanks to those involved.

Members Survey

Our two year Members Survey was conducted in May and it was pleasing to note all areas for both the Match and Course were rated at a high level and had improved over previous surveys.

	2015 Weighted Average	2017 Weighted Average	2019 Weighted Average
Match			
Competitions (Variety)	3.51	3.56	3.96
Pace of play	3.07	3.22	3.73
On-Course standard of dress	3.24	3.42	3.86
Competition bookings (online)	2.45	3.45	3.90
Competition bookings (kiosk)	3.02	3.43	3.86
Social bookings	2.97	3.43	3.86
AM and PM competitions			3.77

Course	2015 Weighted Average	2017 Weighted Average	2019 Weighted Average
Overall layout and design	4.34	4.38	4.48
Green surrounds and approaches	3.41	4.09	4.24
Greens	4.50	4.53	4.53
Bunkers	2.88	2.79	2.98
Rough	3.25	3.30	3.42
Fairways	4.55	4.5	4.59
Tee areas	3.96	3.8	4.09
General condition	4.26	4.25	4.40
Practice facilities	3.00	2.91	3.30

Club Events

The members are continuing to support the Club and this year we had over 32,000 competition rounds generally with 200+ players on Wednesdays and Saturdays.

With full fields it is imperative that members are aware of the pace of play. We aim for rounds of around 4 hours or less, which is the envy of many clubs.

As the course generally has varying conditions between the morning and afternoon on Wednesdays and Saturdays we introduced an 'overall' winner in each grade and an AM and a PM grade winner, which has proved to be popular, particularly with the PM players.

The annual Captains v Presidents, after a number of disappointments went to the President's team, much to the surprise of the Captain.

The knock out match play events are gaining popularity with Michael Hodgett taking the Mick Snell Cup and the Four Ball Knock Out went to Peter Hensman/ Denis Watchorn. We are looking to increase the number of qualifiers next year

The Long Reef Medal was played in the usual strong southerly with our Tom Bateman winning with a fine 70. The Women's Salver was won by Helen Hayes (Stonecutters Ridge) with 82. Steve Puskaric (Kogarah) took the Senior Medal with 77cb.

The Goulburn matches continue to be keenly contested, and as usual the locals cleaned us up at Goulburn but we reversed the tables at home to regain the Dr McCarthy Shield. This year we travelled to Forster for our annual match without success. Thank you to Jimmy Knox and Peter Frith for their efforts in making these events a success.

The Friday Club under the direction of Rob Keir and his committee continue to be well supported and provide Members with an alternative type of competition.

Please refer to the back of the report for all major trophy winners.

Championships

The Men's qualifying was led by Jimmy Knox (164) with Geoff Cranfield winning the Senior Championship (153) and Kai Komulainen the Junior Champion (164)

The Championship final went to Matt Saad for the second time in a close match (3/1) with our youngest qualifier Kai Komulainen. In A Reserve Andrew Koch defeated Simon Couch 4/3. B Grade went to leading qualifier Peter Munro over David Karlsson 7/6 and C Grade went to the 36th with Anthony Papandrea successful over Neil Lucy.

In the Foursomes Championship Matt Saad teamed with Mark Cruise to take his second title this year with an authoritative 8&6 win over Tony Cooper/Corey Battams. In B grade Barry Murray/Neil Hitchcock defeated Gary McManus/ Peter Andrews 3&2. Special mention for team Murray/Hitchcock as Neil is a C Grader. In C grade Bobby Nicholls/Bill Chapman defeated Scott Irwin/Rick Christensen 2 up.

The Women's Club Champion was Julia Bowen, with Muriel Dawson winning Bronze and Ondrae Heiser successful in the C Grade Premiership.

Women's Foursomes winners were Jenni Brown/Catherine Gould in Championship Division, Wendy Thomas/ Robyn Lyon in Bronze and Jill Hensman/Jan Hanson in C Grade.

In the Mixed Foursomes Ian Brown/Jenni Brown (162) came from behind to beat first round leaders Geoff Cranfield/Catherine Gould(164).

LRGC hosted the NSW Hickory Championship, which was won by professional Tim Sayers with a fine 73.

The Course

We generally had excellent golfing weather however we are in a very bad drought with only 846mm (last year 600mm) against an annual average 1,230mm. Although in March we had 211mm which soaked the course, however, unlike many Sydney courses we were open for play. The rain fall was spread throughout the year negating the use of Town Water. These drought conditions further developed the infestation of Ground Pearl throughout the course resulting in a number of bare areas on the fairways and for the first time in many years we had GUR on bare patches. Even so the course was presented in excellent condition and one reason why we have full fields, satisfied members and visitors as well as receiving top rankings in golf magazines.

During the year the following were addressed;

- Sprinkler replacement in preparation to set up wireless remote technology.
- Installation of irrigation to improve areas on the 2nd, 3rd, 14th and 16th.
- Reshaping, irrigating and re-turfing the start of the 1st fairway.
- Completed the re-turfing of Tees with Couch.
- Levelled and widened the 13th Tee.
- Installed 'plastic support' under the grass in high traffic walk off areas.
- Created 'Red Penalty Areas' for the long grass on 12th and 16th to speed up play.
- Additional trees were planted to replace those dying or destroyed.
- General cleaning up and refurbishing areas around Tees.
- Preparing areas for the Wetlands Project.

Vandalism continues to be a problem with major disruption to play on many occasions.

A big thank you to Peter, Kurt and the team for their dedication and course presentation.

Wetlands Project

In May we commenced the final phase of the 'Wetlands Retention Project' started in 1996.

The overall project;

- Prevents stormwater pollution to the sensitive Fisherman's Beach and aquatic marine platform.
- Recreates a Wetland ecosystem to treat stormwater runoff.
- Provides a haven for local and migratory wildlife.
- Utilises the enlarged area as a water harvesting resource, providing 22 megalitres of storage to ensure the course is self-sufficient for irrigation water.
- Provided fill to raise lower areas to ensure playability during wet periods.
- Provide fill for mounding to improve playability of selected holes in line with the Thomson Perrett design.

It is expected the project will be completed by December 2019

Representative Teams

Our Major Pennant team with Tom Bateman (Captain) and Sean Lee (Manager), was a mix of youth and experience, with half the players representing for the first time. Being in Division 1 we were up against some tough teams, Bonnie Doon, Pymble and Bankstown. Although finishing in 3rd place, the experience gained has set us up for the future.

The Masters Pennant again fielded a strong team winning the Division from Bayview, Roseville and Georges River. In the finals we were again beaten by Mona Vale who went on to win the event.

LRGC turned the tables in the Northern Peninsula Inter-Club Challenge leading the round robin, but with their home course advantage Mona Vale beat us in the finals play off.

The Women reviewed their Pennant structure and having identified some weak areas, it is pleasing to report a greatly improved showing.

The Grade team maintained their position in Division 3 for 2020 and our Silver team had a positive season with healthy competition for team spots each week. Both our Bronze 1 and Bronze 3 (new competition) finished runner up in their Pennant with many close matches. Our stars for 2019 are the Bronze 4 group who were successful in bringing the Flag to LRG. Many of our players were Rookie graduates and new to match play golf but all played outstandingly.

The Junior Pennant team almost brought home the flag after 30 years. They were undefeated in the round robin matches, beat Wentworth Falls in the Semi but in a very close match went down to Bankstown in the final, a great result.

Our Encourage Shield team were right in the mix this year narrowly missing out on going through to the finals losing to Manly, their only defeat. The team was put under a lot of pressure in their matches by strong opposition with high handicaps but their composure and will to win shone strong throughout the whole series. Millie Komulainen kept her undefeated record representing LRG over the last two years.

All Players who represented the Club are listed in the back of the report.

A big thank you to the caddies, supporters and particularly the team managers –

Major Pennant – Sean Lee, Junior Pennant – Paul Hughes, Encourage Shield – Sam Newbrun, NPICC – Peter Frith, Masters Pennant – Tony Holley/Ian Brown.

Women's Grade & Pennant – Wendy Millson, Jennifer Jansson, Gilda Severino, Rosemary West, Karen Smith, Leonie Malcolm.

All visiting teams were very complimentary on the course presentation and event organisation.

Women's Golf

Women's golf at LRGC again presents in a healthy manner with our strong feeder program achieving an excellent conversion rate. We had 18 Rookies transfer to either 5 day or Easygolf membership. They have been well supported by our mentoring program and successfully integrating into our weekly golf.

Our Women's Committee reduced their numbers to six owing to the extended assistance provided by the administration and Pro Shop staff.

They welcomed Rosemary West and Sue Smiles to their 2019 committee and their contribution has indeed been valuable.

Once again we were part of 2 very successful Charity days involving the women's group. Di Muncke, Jill Hensman, Shar Votano, Michelle Ison and Dani Montgomery were excellent leaders on both the days. Our 2019 PINK day raised \$10,000 which was presented to Chris O'Brien Life House and our September 2018 Charity raised excellent funds for the Bringa Women's Refuge.

We acknowledge the tremendous support offered by the women to the Empower Golfers. Julie Simpson has been instrumental in leading a volunteer team which is steadily growing in numbers.

Junior Golf

The 2018-19 year saw some outstanding performances from our Junior Members who are coached by Billy Watson, as well as growth in our chipper membership on a Saturday afternoon run by Danny Vera and Sam Newbrun.

We continue to participate in Golf Australia's 'My Golf' program. The role of the program is to introduce youngsters to golf in a fun and relaxed atmosphere. These programs are always a hit and are at capacity each and every Saturday morning with Danny. In addition our school holiday camps are very successfully run by Sam.

Billy's involvement with the Junior Elite Program has seen LRGC become recognised at a competition level. We now have more juniors competing in State and Jack Newton events than we have had in over a decade; this was shown at this year's JNJC North Coast JM where we had the most junior members competing with 9. These players were Jack Davies, Cian Hughes, Kai, Noah and Millie Komulainen, Harry McKerihan, Mitchell Jones, Chun-Ta Wu and Natalia Chriss.

Kai has had a very impressive year, becoming the U14 Australian Boys Amateur Champion, finishing runner up in the U13 NSW State Age Championship and having 4 JNJC Junior Masters 2 day wins in the U12/13 Boys division. Kai also made our 2018 Club Championship final being our youngest finalist as well as the 2018 Junior Champion. Kai also represented LRGC in our Major Pennant team, and was one of the youngest to represent. In addition for all his good

results, Kai was named in the 2019 NSW Talent Development Squad, and again is the youngest in the squad.

Kai and Cian represented LRGC at the International Junior Masters this year in Buffalo NY, where Kai finished T18th in the stroke play and Cian T48th.

Cian also won back to back Junior Championship titles at Manly GC and was a part of our Major Pennant 2019 squad.

Noah was selected in the NSW Team in the School Sport Australia 12 and Under National Championships which was held in Melbourne. Noah was the 2nd best individual on the NSW Team and the team also finished 2nd Overall.

Millie had had 3 wins in JNJC JM events in the U11 Girls division and captained our 2018 Encourage Shield Team.

Chun-Ta was named in the NSW Schools team to contest in the 2019 Australian Schools 15 years and under Golf Championships after his strong performance in the NSW 7/8/9 years All Schools event. He also won our Junior Point Score with consistent performances.

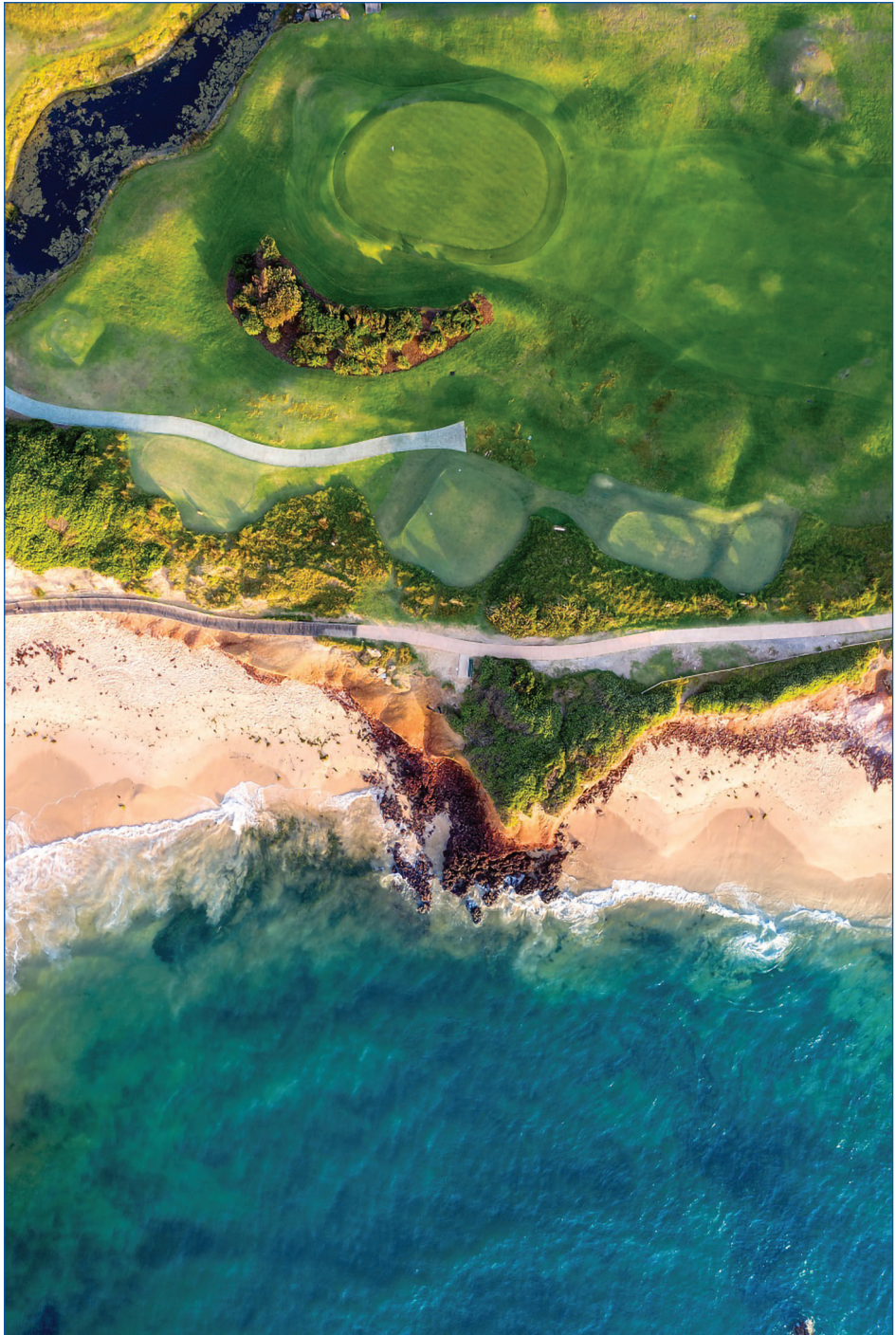
We, like all clubs, need more youngsters playing the game, and starting early is a great platform for the future. If you have children, grandchildren, nieces or nephews get them started early. LRGC's programs are structured for all levels and are great fun. Get them started in a game that they can always come back to throughout life!

Administration

A big thanks to the office staff whose help ensured the smooth running of the Club. To Danny and his staff thanks, they are the 'front office' of our events with visitors and members receiving excellent service. A special thanks to Mick Snell for his work around the course.

Our Match and Course Committees - Thanks to Vice-Captains and Chairs of Course, Mark Stevens and Sean Lee, President Steve Twigg, Women's Captain Wendy Millson, Natalie Driver, Lilith Gollan, Mick Snell, Gilda Severino, GM Anthony Dignan, Professional Danny Vera and Golf Co-Ordinator Ben Russell provided a wealth of knowledge and input and I thank them for their time and effort.

Les Browne
Captain



LONG REEF GOLF CLUB LIMITED
A.B.N. 37 000 043 121

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LONG REEF GOLF CLUB LIMITED
A.B.N. 37 000 043 121

DIRECTORS' REPORT

Your directors present their report on the company for the financial year ended 30 June 2019.

DIRECTORS

Name and Qualifications	Experience and Special Responsibilities
Stephen Twigg	President of the Club. Appointed 09/04/2015. Business Development Manager.
John Davison	Appointed 01/11/2018. Retired HR Organistaion Development Consultant.
Leslie Browne	Captain of the Club. Appointed 03/10/2001. Retired Banker.
Sean Lee	Appointed 14/05/2019. Retired Foreign Exchange Broker.
John Steuart	Treasurer of the Club. Appointed 06/11/2008. Retired Chartered Accountant
Elaine Coldham	Appointed 28/10/2016. Retired Community Social Worker.
Dragan Mitrovic	Appointed 26/10/2017. Advertsing and Marketing.
Doug Mansfield	Appointed 01/11/2018. Retired Chartered Accountant.
Gilda Severino	Appointed 10/05/2019. Business Management.
Natalie Driver	Resigned 18/04/2019. Financial Services and Telecommunications.
Mark Stevens	Resigned 27/04/2019. Company Owner.
Andrew Bray	Resigned 16/10/2018. Business Owner.
Catherine Gould	Resigned 12/08/2018. Management Consultant.

MEETINGS OF DIRECTORS

During the financial year, 13 meetings of directors were held. Attendances were:

Directors	Directors' Meetings	
	No. Eligible To Attend	No. Attended
Stephen Twigg	13	13
John Davison	8	8
Leslie Browne	13	13
Sean Lee	2	2
John Steuart	13	11
Elaine Coldham	13	11
Dragan Mitrovic	13	12
Doug Mansfield	8	5
Gilda Severino	2	2
Natalie Driver	8	7
Mark Stevens	9	8
Andrew Bray	3	1
Catherine Gould	1	0

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Principal activities

The principal activity of the company ("Club") during the financial year was the conduct of the affairs of a licensed golf club for the promotion of the game and for the benefit of the members.

No significant change in the nature of these activities occurred during the year.

Company Strategic Pillars and strategies

Strategic Pillars

GOLF & MEMBER FACILITIES PROACTIVE MEMBER FOCUS

- Prioritise member aspirations
- Increase member satisfaction levels
- Develop and implement new membership and service offerings to cater for the changing golfing demographic
- Maximise the golf course usage through prudent and balanced utilisation

GOLF & MEMBER FACILITIES PREMIUM BRAND

- Build on our strong brand as a pre-eminent golf course, wedding venue & dining and function location
- Invest in selected revenue generating activities and plan for capital injection to renovate/re-build the Club house

PEOPLE & ORGANISATION CUSTOMER SERVICE CULTURE

- Cultivate an excellent reputation as a provider of quality food and beverage
- Develop a Service culture through structured staffing and training programs

PEOPLE & ORGANISATION OPERATIONAL EFFICIENCY

- Develop optimal operational efficiency

PEOPLE & ORGANISATION COMMUNITY LEADERSHIP & PARTNERSHIPS

- Build strong relationships & reputation around our community and environmental focus
- Focused & ongoing effort to build strong relationships with Council/Government

GOVERNANCE CORPORATE GOVERNANCE

- Invest in building Board and Management capability
- Maintain industry competitiveness through innovation & best practice processes

GOVERNANCE FINANCIAL STRENGTH

- Ensure sustainable financial prosperity through prudent risk management, cost control and effective corporate governance

The entity is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. If the entity is wound up, the constitution states that each member is required to contribute a maximum of \$2.00 each towards meeting any outstanding obligations of the entity. At 30 June 2019 the collective liability of members was \$3,604 (2018: \$3,752).

AUDITORS' INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATION ACT 2001 A copy of the Auditor's Independence Declaration follows this Directors Report.

Signed in accordance with a resolution of the Board of Directors:



Stephen Twigg
Director



John Steuart
Director

Date: 29 August 2019

LONG REEF GOLF CLUB LIMITED
A.B.N. 37 000 043 121

**AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001
TO THE DIRECTORS OF LONG REEF GOLF CLUB LIMITED**

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2019 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

CONROY AUDIT & ADVISORY
Chartered Accountants



David Conroy

29 August 2019

LONG REEF GOLF CLUB LIMITED

A.B.N. 37 000 043 121

**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2019**

	NOTE	2019 \$	2018 \$
Revenue from continuing operations			
Sales revenue		4,069,149	3,936,315
Membership & other Services		3,426,566	3,279,949
Other revenue		42,711	40,663
Total revenue from continuing operations	2	<u>7,538,426</u>	<u>7,256,927</u>
Expenses			
Cost of sales		(1,398,278)	(1,408,320)
Bar expenses		(570,972)	(566,315)
Catering expenses		(1,545,649)	(1,506,160)
Gaming expenses		(39,547)	(34,330)
Golf & cart expenses		(640,217)	(640,233)
Clubhouse expenses		(434,152)	(392,102)
Course expenses		(1,532,145)	(1,530,290)
Finance costs		(30,545)	(27,888)
Administration costs		(903,643)	(818,845)
	3	<u>(7,095,148)</u>	<u>(6,924,483)</u>
Profit before income tax		<u>443,278</u>	<u>332,444</u>
Income tax expense	1	-	-
Net profit after income tax		<u>443,278</u>	<u>332,444</u>

The accompanying notes form part of these financial statements

LONG REEF GOLF CLUB LIMITED

A.B.N. 37 000 043 121

STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2019

		2019	2018
		\$	\$
CURRENT ASSETS			
Cash and Cash Equivalents	12	1,610,168	1,393,662
Trade and Other Receivables	4	232,944	202,871
Inventories	5	46,607	45,459
TOTAL CURRENT ASSETS		<u>1,889,719</u>	<u>1,641,992</u>
NON CURRENT ASSETS			
Other Assets	4	10,619	14,037
Property, Plant and Equipment	6	5,038,652	4,985,532
TOTAL NON-CURRENT ASSETS		<u>5,049,271</u>	<u>4,999,569</u>
TOTAL ASSETS		<u>6,938,990</u>	<u>6,641,561</u>
CURRENT LIABILITIES			
Trade and Other Payables	7	2,007,041	2,004,261
Financial Liabilities	8	301,522	261,934
Short Term Provisions	9	238,904	222,817
TOTAL CURRENT LIABILITIES		<u>2,547,467</u>	<u>2,489,012</u>
NON CURRENT LIABILITIES			
Long Term Provisions	9	29,043	59,695
Financial Liabilities	8	131,992	305,644
TOTAL NON-CURRENT LIABILITIES		<u>161,035</u>	<u>365,339</u>
TOTAL LIABILITIES		<u>2,708,502</u>	<u>2,854,351</u>
NET ASSETS		<u>4,230,488</u>	<u>3,787,210</u>
MEMBERS' FUNDS			
Retained Earnings		<u>4,230,488</u>	<u>3,787,210</u>
TOTAL MEMBERS' FUNDS		<u>4,230,488</u>	<u>3,787,210</u>

The accompanying notes form part of these financial statements

LONG REEF GOLF CLUB LIMITED
A.B.N. 37 000 043 121

STATEMENT OF CHANGES IN MEMBERS' FUNDS
FOR THE YEAR ENDED 30 JUNE 2019

	NOTE	2019 \$	2018 \$
Total Members' Funds at the beginning		3,787,210	3,454,766
Profit for the year		443,278	332,444
Total Members' Funds at the end		4,230,488	3,787,210

The accompanying notes form part of these financial statements

LONG REEF GOLF CLUB LIMITED
A.B.N. 37 000 043 121

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 JUNE 2019

	2019	#	2018
	\$		\$
CASH FLOW FROM OPERATING ACTIVITIES			
		NOTE	
Receipts from Operations	8,269,802		7,970,929
Grants received	-		12,360
Payments to suppliers and employees	(7,423,736)		(7,197,138)
Interest received	20,424		8,161
Interest paid	<u>(30,545)</u>		<u>(27,888)</u>
Net cash provided by (used in) operating activities	<u>835,945</u>		<u>766,424</u>
CASH FLOW FROM INVESTING ACTIVITIES			
Proceeds from Sale of Equipment	22,287		14,324
Payment for Property, Plant & Equipment	6 <u>(507,662)</u>		<u>(195,359)</u>
Net cash provided by (used in) investing activities	<u>(485,375)</u>		<u>(181,035)</u>
CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds (Drawdown) of Borrowings	165,541		-
Repayment of Borrowings	<u>(299,605)</u>		<u>(281,404)</u>
Net cash provided by (used in) financing activities	<u>(134,064)</u>		<u>(281,404)</u>
Net increase/(decrease) in cash held	216,506		303,985
Cash at Beginning of Year	<u>1,393,662</u>		<u>1,089,677</u>
Cash at End of Year	12 <u>1,610,168</u>		<u>1,393,662</u>

The accompanying notes form part of these financial statements

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019**NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****Basis of preparation**

Long Reef Golf Club Limited, applies Australian Accounting Standards - Reduced Disclosure Requirements as set out in AASB 1053: Application of Tiers of Australian Accounting Standards.

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board and the Corporations Act 2001. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The financial statements were authorised for issue on 29/08/2019 by the directors of the company.

Accounting Policies**Inventories**

Inventories consist of liquor provisions and showcase stock and are measured on a first in first out basis, at the lower of cost and net realisable value.

Property, Plant and Equipment

Each class of property plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation.

Property

Freehold land and buildings are measured at cost.

Plant and equipment

Plant and equipment is measured on the cost basis.

The carrying amount of plant and equipment is reviewed annually by the directors to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, are depreciated over their estimated useful lives to the company commencing from the time the asset is held ready for use.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The depreciation rates and useful lives used for each class of depreciable assets are:

Class of fixed asset	Depreciation rate/useful lives
Leasehold buildings and course improvements	2.5% - 15%
Plant & Equipment	10% - 50%

Impairment

The carrying amounts of the Company's assets, other than investment property and inventories are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset is written down to its recoverable amount.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement, unless an asset has previously been revalued, in which case the impairment loss is recognised as a reversal to the extent of that previous revaluation with any excess recognised through profit or loss.

Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the company are classified as finance leases.

Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely that the company will obtain ownership of the asset. lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Instruments

Recognition and initial measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument. Trade date accounting is adopted for financial assets that are delivered within time frames established by marketplace convention.

Financial instruments are initially measured at fair value plus transactions costs where the instrument is not classified as at fair value through profit or loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

De-recognition

Financial assets are de-recognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are de-recognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed is recognised in profit or loss.

Classification and subsequent measurement

1) Financial assets at fair value through profit or loss

Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key management personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in fair value are included in profit or loss in the period in which they arise.

2) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.

3) Held to maturity investments

Held to maturity investments are non-derivative financial assets with fixed maturities and fixed or determinable payments, and it is the entity's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.

4) Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any of the other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

5) *Financial liabilities*

Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

Financial guarantees

Where material, financial guarantees issued, which require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due, are recognised as a financial liability at fair value on initial recognition. The guarantee is subsequently measured at the higher of the best estimate of the obligation and the amount initially recognised less, when appropriate, cumulative amortisation in accordance with AASB 118 Revenue. When the entity gives guarantees in exchange for a fee, revenue is recognised under AASB 118.

Employee Benefits

Provision is made for the company's liability for employee entitlements arising from services rendered by employees to balance date. Long Service Leave is accrued in respect of employees with more than 5 years' service with the company. Employee entitlements together with entitlements arising from wages and salaries, annual leave and sick leave have been measured at amounts expected to be paid when the liabilities are settled plus related on-costs and have been allocated between current and non current liabilities.

As the company has relatively few employees with service more than 5 years, the adoption of the basis for long service is believed to produce a result which is not materially different from the present value method prescribed by AASB 119: Employee Benefits.

Contributions are made by the company to an employee superannuation fund and are charged as expenses when incurred.

Cash and Cash Equivalents

For the purposes of the Statement of Cash Flows, cash includes cash on hand and at call deposits with banks or financial institutions, investments in money market instruments maturing within less than three months from the date of acquisition and net of bank overdrafts.

Revenue

Revenue from sale of goods is recognised upon the delivery of goods to customers.

Revenue from the rendering of a service is recognised upon the delivery of the service to the customers.

Interest revenue is recognised on a time proportional basis taking into account the interest rates applicable to the financial assets.

Subscription revenue is recognised on a time proportional basis over the period to which it relates. The unearned revenue shown in the financial statements will be brought to account over the time period to which it relates.

Other revenue is recognised when the right to receive the revenue has been established.

All revenue is stated net of the amount of goods and services tax (GST).

Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Trade and Other Payables

These amounts represent liabilities for goods and services provided to the Club prior to the end of the financial year and which are unpaid. These amounts are unsecured and usually paid within 30 days of recognition.

Income Tax

No provision has been made for income tax as the company is exempt under s 50-45 of the income tax assessment act (1997), providing it continues as a sporting club predominantly encouraging and promoting the sport of golf for recreation purposes. Accordingly tax effect accounting has not been adopted by the company.

Critical Accounting Estimates and Judgements

The directors evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Key Estimates and Key Judgements

Impairment

The company assesses impairment at each reporting date by evaluating conditions specific to the company that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

No provision for impairment of receivables has been made at the end of the financial year.

Significant accounting policies / New standards and interpretations not yet adopted

AASB 16 Leases

AASB 16 removes the classification of leases as either operating lease or finance leases - for the lessee - effectively treating all leases as finance leases. Short-term leases (less than 12 months) and leases of low-value assets (such as personal computers) are exempt from the lease accounting requirements. There are also changes in accounting over the life of the lease. In particular, companies will recognise a front-loaded pattern of expenses for most leases, even when they pay constant rentals.

AASB 16 is effective for annual reporting periods beginning on or after 1 January 2019, with early adoption permitted where AASB 15 Revenue from Contracts with Customers is adopted at the same time. The Company is assessing the potential impact on its financial statements resulting from the application of AASB.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019	2018
		\$	\$
NOTE 2: REVENUE			
Sales Revenue			
Bar sales		1,457,358	1,397,148
Catering sales		2,611,791	2,539,167
		4,069,149	3,936,315
Membership & Other Services			
Membership subscriptions		1,430,019	1,427,661
Room hire		180,764	116,340
Entrance fees		52,576	75,515
Green fees		821,397	813,916
Golf cart fees		248,418	232,407
Locker fees		5,124	5,124
Competition fees		149,469	151,609
Rents received		5,000	4,940
Gaming receipts		71,658	70,746
TAB commission		9,242	9,592
Development levy		304,679	280,113
Miscellaneous income		148,220	91,986
		3,426,566	3,279,949
Other Revenue			
Interest received		20,424	13,979
Grants received		-	12,360
Profit/(Loss) from sale of non-current assets		22,287	14,324
		42,711	40,663
Revenue from ordinary activities		7,538,426	7,256,927

NOTE 3: PROFIT FROM ORDINARY ACTIVITIES

Profit (losses) from ordinary activities before income tax expenses (income tax revenue) has been determined after:

(a) Expenses:

Depreciation of non-current assets:			
-Land & Buildings		155,076	152,098
-Plant & Equipment		299,466	307,412
Total Depreciation		454,542	459,510
Amortisation of non-current assets:		-	-
Total depreciation and amortisation expense		454,542	459,510

LONG REEF GOLF CLUB LIMITED
A.B.N. 37 000 043 121

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019 \$	2018 \$
NOTE 3: PROFIT FROM ORDINARY ACTIVITIES			
(continued)			
Cost of sales		1,398,278	1,408,320
Bar expenses		570,972	566,315
Catering expenses		1,545,649	1,506,160
Gaming expenses		39,547	34,330
Golf & cart expenses		640,217	640,233
Clubhouse expenses		434,152	392,102
Course expenses		1,532,145	1,530,290
Finance costs		30,545	27,888
Administration costs		903,643	818,845
Total Expenses		<u>7,095,148</u>	<u>6,924,483</u>
(b) Revenue and Net Gains:			
Net gain (loss) on disposal of non-current assets			
-property, plant and equipment		<u>22,287</u>	<u>14,324</u>
NOTE 4: TRADE AND OTHER RECEIVABLES			
CURRENT			
Trade receivables		110,291	99,534
Other receivables and prepayments		<u>122,653</u>	<u>103,337</u>
		<u>232,944</u>	<u>202,871</u>
NON CURRENT			
Other receivables and prepayments		<u>10,619</u>	<u>14,037</u>
		10,619	14,037
NOTE 5: INVENTORIES			
CURRENT			
Liquor & food stocks at cost		<u>46,607</u>	<u>45,459</u>
		<u>46,607</u>	<u>45,459</u>

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019 \$	2018 \$
NOTE 6: PROPERTY, PLANT AND EQUIPMENT			
Leasehold Property			
Leasehold Land & Buildings and Improvements - at cost		6,522,303	6,318,283
Less accumulated depreciation		<u>(2,697,724)</u>	<u>(2,537,548)</u>
Total Leasehold Property		3,824,579	3,780,735
Leasehold Capital Works in Progress			
WIP		<u>352,224</u>	<u>160,256</u>
Total Leasehold Capital Works in Progress		352,224	160,256
Total Leasehold Property and WIP		<u>4,176,803</u>	<u>3,940,991</u>
Plant & Equipment			
Plant & Equipment - at cost		3,486,627	3,424,110
Less accumulated depreciation		<u>(2,624,778)</u>	<u>(2,379,569)</u>
Total Plant & Equipment		861,849	1,044,541
Total property, plant and equipment		<u>5,038,652</u>	<u>4,985,532</u>

(a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

	Leasehold Property and Course \$	Leasehold WIP \$	Plant and Equipment \$	Total \$
2019				
Balance at the beginning of the year	3,780,735	160,256	1,044,541	4,985,532
Additions	90,727	191,968	224,967	507,662
Transfers	108,193	-	(108,193)	-
Disposals				-
Depreciation expense	<u>(155,076)</u>	<u>-</u>	<u>(299,466)</u>	<u>(454,542)</u>
Carrying amount at end of year	3,824,579	352,224	861,849	5,038,652

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019	2018
		\$	\$
NOTE 7: TRADE AND OTHER PAYABLES			
CURRENT			
Trade payables and accrued expenses		264,056	477,215
GST payable		194,096	176,597
Subscriptions in advance		1,049,665	1,036,645
Grants received in advance		124,552	124,552
Other revenue received in advance		374,672	189,252
		<u>2,007,041</u>	<u>2,004,261</u>

NOTE 8: FINANCIAL LIABILITIES

CURRENT			
Hire Purchase Secured		<u>301,522</u>	<u>261,934</u>
		<u>301,522</u>	<u>261,934</u>
NON-CURRENT			
Hire Purchase Secured		<u>131,992</u>	<u>305,644</u>
		<u>131,992</u>	<u>305,644</u>

NOTE 9: PROVISIONS

CURRENT			
Employment benefits		<u>238,904</u>	<u>222,817</u>
NON-CURRENT			
Employment benefits		<u>29,043</u>	<u>59,695</u>
(a) Aggregate employee benefits liability		<u>267,947</u>	<u>282,512</u>

NOTE 10: CAPITAL AND LEASING COMMITMENTS

Capital Expenditure Commitments

Capital expenditure commitments contracted for :

The Club signed a contract with Wetlands on 31/8/2018 to build the Wetlands and renovate the course.

Total payable	701,515	-
Payable not later than one year	492,243	-

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019 \$	2018 \$
Leasing Commitments:			
Finance Leases			
Within 12 Months		311,271	284,809
More than 12 Months		143,321	316,560
		<u>454,592</u>	<u>601,369</u>
Less Unexpired Interest		<u>(21,078)</u>	<u>(33,791)</u>
		<u>433,514</u>	<u>567,578</u>
Represented By:			
Current		301,522	261,934
Non Current		131,992	305,644
		<u>433,514</u>	<u>567,578</u>
Operating Leases			
Within 1 year		174,396	170,532
Between 1 - 5 years		871,980	852,660
More than 5 years		203,462	362,381
		<u>1,249,838</u>	<u>1,385,573</u>

NOTE 11: KEY MANAGEMENT PERSONNEL DISCLOSURES

The following were key management personnel of the Company during the reporting period:

Non-executive directors

Stephen Twigg
John Davison
Leslie Browne
Sean Lee
John Steuart
Elaine Coldham
Dragan Mitrovic
Doug Mansfield
Gilda Severino

Executives

Anthony Dignan (General Manager)
Peter Donkers (Superintendent)

Transactions with key management personnel

- Unless otherwise stated, transactions with related parties are on normal commercial terms and conditions no more favourable than those available to other parties.

- There were no other transactions with any of the directors during the year.

The key management personnel compensations included in "Employee Benefits Expense" are as follows:

Short-term employee benefits	346,763	344,288
Other long term benefits	-	-
Termination benefits	-	-
	<u>346,763</u>	<u>344,288</u>

Apart from the details disclosed in this note, no director has entered into a material contract with the Company since the end of the previous financial year and there were no material contracts involving directors' interests existing at year-end.

From time to time, directors of the Company, or their director-related entities, may purchase goods from the company. These purchases are on the same terms and conditions as those entered into by other Company employees or customers and are trivial or domestic in nature.

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2019

	Note	2019 \$	2018 \$
NOTE 12: CASH AND CASH EQUIVALENTS			
Cash at the end of the financial year as shown in the Cash Flow Statement is reconciled to the related items in the Balance Sheet as follows:			
Cash on hand		43,830	62,670
At call deposits with financial institutions		1,566,338	1,330,992
		1,610,168	1,393,662

(b) Credit stand-by arrangements and loan facilities
The Club has no business loan facility.

NOTE 13 - FINANCIAL RISK MANAGEMENT

The company's financial instruments consist mainly of deposits with banks, local money market instruments, short-term investments, accounts receivable and payable, and leases.

The carrying amounts for each category of financial instruments, measured in accordance with AASB 139 as detailed in the accounting policies to these financial statements, are as follows:

Financial assets			
Cash on Hand	12	43,830	62,670
Cash at Bank/Deposits	12	1,566,338	1,330,992
Trade & Other Receivables	4	110,291	99,534
		1,720,459	1,493,196
Financial liabilities			
Trade Creditors and Other Creditors	7	458,152	653,812
Borrowings	7	433,514	567,578
		891,666	1,221,390

NOTE 14 - FAIR VALUE MEASUREMENTS

The company measures financial assets at fair value on a recurring basis after their initial recognition. The company does not subsequently measure any liabilities at fair value on a recurring basis and has no assets or liabilities that are measured at fair value on a non-recurring basis.

Financial assets at fair value	1,720,459	1,493,196
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NOTE 15 - EVENTS AFTER THE REPORTING PERIOD

From 30 June 2019 to the date of this report, there has been no subsequent event that would have a material effect on the financial position of the company except as disclosed in these financial statements.

NOTE 16: MEMBERS' GUARANTEE

The company is limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute a maximum of \$2 each towards meeting any outstanding obligations of the company. At 30 June 2019 the number of members was 1,802 (2018: 1,876) and the amount that could be called up in the event of a winding up of the company is \$3,604 (2018: \$3,752).

NOTE 17: COMPANY DETAILS

The registered office of the company is:

Long Reef Golf Club Limited
Anzac Avenue
Collaroy NSW 2097

LONG REEF GOLF CLUB LIMITED
A.B.N. 37 000 043 121

DIRECTORS' DECLARATION

The directors of the Club declare that:

1. The financial statements and notes, are in accordance with the *Corporations Act 2001 and*:
 - a. comply with Australian Accounting Standards - Reduced Disclosure Requirements
 - b. give a true and fair view of the financial position as at 30 June 2019 and of the performance for the year ended on that date of the Club.
2. In the directors' opinion there are reasonable grounds to believe that the Club will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Stephen Twigg
Director



John Steuart
Director

Date: 29 August 2019

LONG REEF GOLF CLUB LIMITED

A.B.N. 37 000 043 121

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LONG REEF GOLF CLUB LIMITED

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Long Reef Golf Club Limited (the company), which comprises the statement of financial position as at 30 June 2019, the statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of Long Reef Golf Club Limited is in accordance with the Corporations Act 2001 including:

- (i) giving a true and fair view of the company's financial position as at 30 June 2019 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the company's annual report for the year ended 30 June 2019, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

CONROY AUDIT & ADVISORY

Chartered Accountants



D R Conroy
Principal

Dated: 29 August 2019

LONG REEF GOLF CLUB LIMITED

A.B.N. 37 000 043 121

AUDITORS' DISCLAIMER

To the members of Long Reef Golf Club Limited

The additional financial data presented in the following pages are in accordance with the books and records of the company which have been subjected to the auditing procedures applied in our statutory audit of the company for the year ended 30 June 2019. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and we give no warranty of accuracy or reliability in respect of the data provided. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than Long Reef Golf Club Limited) in respect of such data, including any errors or omissions therein however caused.

CONROY AUDIT & ADVISORY

Chartered Accountants



David Conroy
Principal

Date: 29 August 2019

LONG REEF GOLF CLUB LIMITED

A.B.N. 37 000 043 121

**ADDITIONAL INFORMATION FOR THE MEMBERS
FOR THE YEAR ENDED 30 JUNE 2019**

	2019	2018
	\$	\$
MEMBERSHIP & OTHER SERVICES		
Membership Subscriptions	1,430,019	1,427,661
Entrance Fees	52,576	75,515
Green Fees	821,397	813,916
Locker Fees	5,124	5,124
Competition Fees	149,469	151,609
Rental Income	5,000	4,940
Development Levy	304,679	280,113
Interest received	20,424	13,979
Profit on Disposal of Assets	22,287	14,324
Grants Received	-	12,360
Other Income	148,220	91,986
	<u>2,959,195</u>	<u>2,891,527</u>
PLUS (NET) TRADING INCOME		
Bar Net Profit	Schedule 1 390,654	342,037
Catering Net Profit	Schedule 2 344,360	229,823
Poker Machines Net Profit	Schedule 3 54,627	59,687
TAB Net (Loss)	Schedule 4 (13,274)	(13,679)
Golf Cart Net Profit	Schedule 5 92,071	82,493
	<u>868,438</u>	<u>700,361</u>
NET INCOME	<u>3,827,633</u>	<u>3,591,888</u>
LESS EXPENSES		
Finance Costs	30,545	27,888
Golf Expenses	483,870	490,319
Clubhouse Expenses	434,152	392,102
Course Expenses	1,351,326	1,359,072
Rent Expenses	180,819	171,218
Administration Expenses	903,643	818,845
	<u>3,384,355</u>	<u>3,259,444</u>
PROFIT BEFORE INCOME TAX	<u><u>443,278</u></u>	<u><u>332,444</u></u>

LONG REEF GOLF CLUB LIMITED
ADDITIONAL INFORMATION FOR THE MEMBERS
FOR THE YEAR ENDED 30 JUNE 2019

	2019 \$	2018 \$
Bar trading statement - Schedule 1		
Income		
Bar Sales	1,457,358	1,397,148
Less Cost of Sales	495,732	488,796
Gross Profit	961,626	908,352
Less Expenses		
Bar Expenses	570,972	566,315
Total Expenses	570,972	566,315
Net Profit	390,654	342,037
Catering trading statement - Schedule 2		
Income		
Sales	2,611,791	2,539,167
Less Cost of Sales	902,546	919,524
Gross Profit	1,709,245	1,619,643
Plus Room Hire Income	180,764	116,340
	1,890,009	1,735,983
Less Expenses		
Catering Expenses	1,545,649	1,506,160
Total Expenses	1,545,649	1,506,160
Net Profit	344,360	229,823
Gaming Trading Statement - Schedule 3		
Income		
Revenue	71,658	70,746
Total Income	71,658	70,746
Less Expenses		
Gaming Expenses	17,031	11,059
Total Expenses	17,031	11,059
Net Profit	54,627	59,687
TAB Trading Statement - Schedule 4		
Income		
Commission Income	9,242	9,592
Total Income	9,242	9,592
Less Expenses		
TAB Expenses	22,516	23,271
Total Expenses	22,516	23,271
Net Profit	(13,274)	(13,679)
Golf Cart Trading Statement - Schedule 5		
Income		
Revenue	248,418	232,407
Total Income	248,418	232,407
Less Expenses		
Golf Cart Expenses	156,347	149,914
Total Expenses	156,347	149,914
Net Profit	92,071	82,493

DISCLOSURE REQUIREMENTS UNDER S 41E OF THE REGISTERED CLUBS ACT 1976

Core and Non-Core Property

Section 41E of the registered clubs act 1976 requires the club to disclose its core and non-core property, as defined, in the annual report.

The following properties are Core Properties of the Club:

The Club's defined trading premises situated at Anzac Avenue, Collaroy NSW.

The following properties are Non Core Properties of the Club:

The club has no Non-Core Property.

Notes to Members

1. Section 41E (5) of the Registered Clubs Act requires the Annual Report to specify the Club's Core and Non-Core Properties as at the end of the financial year to which the report related to.
2. Core Property is any real Property owned or occupied by the Club that comprises:
 - (a) the defined premises of the Club; Or
 - (b) any facility provided by the Club for use of its members and their guests; Or
 - (c) any other property declared by a resolution passed by a majority of the members present at a general meeting of ordinary members of the Club to be Core Property of the Club.
3. Non-Core Property is any other property (other than that referred to above as Core Property) and any property which is declared by the members at a general meeting of ordinary members of the Club not to be Core Property.
4. The significance of the distinction between Core Property and Non-Core Property is that the Club cannot dispose of any Core Property unless;
 - (a) the property has been valued by a registered valuer within the meaning of the Valuers Act 2003; and
 - (b) the disposal has been approved at a general meeting of the ordinary members of the Club at which a majority of the votes cast supported the approval; and
 - (c) any sale is by way of public auction or open tender conducted by an independent real estate agent or auctioneer.

2018/2019 CLUB REPRESENTATIVE TEAMS

Major Pennant – Manager Sean Lee

Tom Bateman (C), Mitchell Bockman, Tim Cruickshank, Luke Edgell, Khan Gallagher, Jimmy Knox, Kai Komulainen, Matt Saad, Anthony Stockini.

Masters Pennant - Joint Managers Ian Brown, Tony Holley

John Begley, Ross Bockman, Ian Brown, Doug Campbell, Tony Cooper, Rob Corday, Andrew Daddo, Jamie Duff, Tony Holley, Jimmy Knox, Sean Lee, Paul Piraner, Dwane Stockini.

Northern Peninsular Inter-Club Challenge – Manager Peter Frith

Les Browne, Michael Buckley, Steve Buchan, Brian Cronan, Ken Dewell, Ian Donnelly, Brian Ferguson, Peter Frith, Terry Hill, Jim Moore, Peter Munro, Steve Twigg.

Junior Pennant – Manager Paul Hughes

Jack Davies, Cian Hughes (C), Mitch Jones, Kai Komulainen, Noah Komulainen, Harry McKerihan, Chun-Ta Wu.

Encourage Shield – Manager Sam Newbrun

Natalia Chriss, Alex Greg, Kalen Kennedy, Millie Komulainen, Max Pengelly, Tyrone Pengelly.

Women's Grade – Field Captain Jennifer Jansson

Jenni Brown, Catherine Gould, Jennifer Jansson, Emma Thurlow, Natalie Driver, Kim Sloane, Cathryn Piper, Alyssa Starc, Diana Sier.

Women's Silver 2 – Convenor Gilda Severino

Karen Smith (Field Captain) Susan Hay, Cath Piper, Rosemary West, Wendy Millson, Jane Hagan, Fiona Bone, Rachael Loomes.

Women's Bronze 1 Bowl – Convenor Rosemary West

Wendy Thomas (Field Captain), Marg O'Connell, Gaby Bennett, Sue Smiles, Clare John, Prue Bardsley.

Women's Bronze 3 Pennant – Convenor Karen Smith

Jan Daniel (Field Captain), Jill Hensman (Field Captain), Angela Brown, Lyn Ashton, Colleen Thompson, Kerry McCallum, Linda Sinclair, Mary Payne, Jude Sandvoss, Sue Kiprovich, Nan Crump.

Women's Bronze 4 – Convenor Leonie Malcolm

Michelle Ison (Field Captain), Sue Rossi, Aki Lee, Helen Ayres, Sue Dewell, Kathy Johnson, Judy Gietz.

TROPHY	2018	2019
Men		
Club Champion	Matt Saad	To be played
A Reserve Cup	Andrew Koch	To be played
B Grade Cup	Peter Munro	To be played
C Grade Cup	Anthony Papandrea	To be played
Senior Champion	Geoff Cranfield	To be played
Junior Champion	Kai Komulainen	To be played
Foursomes Champions	Matt Saad/Mark Cruise	To be played
B Grade Foursomes	Neil Hitchcock/Barry Murray	To be played
C Grade Foursomes	Bobby Nicholls/Bill Chapman	To be played
Women		
Champion	Julia Bowen	To be played
Bronze	Muriel Dawson	To be played
C Grade	Ondrae Heiser	To be played
Foursomes Champions	Catherine Reynolds/Julia Bowen	Jenni Brown/Catherine Reynolds
Bronze Foursomes	Jenny Watts/Julie Simpson	Robyn Lyon/Wendy Thomas
C Grade Foursomes	Kim Bradford/Larka Kliman	Jill Hensman/Jan Hanson
Mixed		
Mixed Foursomes Champions	Les Browne/Jen Jansson	Ian Brown/Jenni Brown
Long Reef Medal	Tom Bateman	Not Played
Long Reef Salver	Helen Haynes (Stonecutters Ridge)	Not Played
Long Reef Junior Medal	Not Played	Orlando Jaschek (St Michaels)
Other		
Presidents Cup	Michael Rogan	Jack Edwards
Captains Cup	Jack Meakins	Christian Eberhardt
Founders Cup	David Karlsson	Andrew Daddo
Hudson Shield	Richard Thomas	Bob Way
Whytock Cup	Rob Cordaiy	Stephen Rowe
Summer Cup – Men	Matt Saad	Geoff Cranfield
Summer Cup – Women	Julia Bowen	Catherine Gould
Vince Horan Medal	Peter French	Rob McLaughlin
Vince Horan Trophy (Wed)	Brian King	To be played
Barling Trophy	Maurice Loomes	Kim Sloane
Mick Snell Cup	Christian Eberhardt	Michael Hodgett

