



# Long Reef Golf Club Limited

ABN 37 000 043 121

## 99th **ANNUAL REPORT** 30th June 2020



# LONG REEF GOLF CLUB LIMITED

## MISSION STATEMENT

- To create a prosperous and sustainable future for Long Reef Golf Club
- To maintain existing Membership, attract new people to the sport and enhance our 'links style' golf course
- To create a quality service culture that promotes a friendly and enjoyable experience for Members, visitors and the community
- To continue to strive to deliver for Members and guests a modern and well appointed Clubhouse
- To meet and exceed our responsibilities to the environmentally sensitive Long Reef Headland area in partnership with Northern Beaches Council taking account of the Griffith Park Plan of Management.
- To continue to develop our community leadership role

**PATRON**

Mayor Michael Regan

**OFFICE BEARERS**

President - Stephen Twigg  
Vice President - John Davison  
Captain - Doug Campbell  
Vice Captain - Sean Lee  
Treasurer - John Stuart

**DIRECTORS**

Ross Kocass, Adam Lynn, Doug Mansfield, Dragan Mitrovic

**GENERAL MANAGER**

Ben Russell

**FINANCE COMMITTEE**

John Stuart, Doug Mansfield

**COURSE COMMITTEE**

Sean Lee, Doug Campbell, Adam Lynn

**MATCH COMMITTEE**

Doug Campbell, Sean Lee, Adam Lynn

**HOUSE COMMITTEE**

Ross Kocass, John Stuart

**MEMBERSHIP & MARKETING**

Dragan Mitrovic

**COMMUNITY RELATIONS**

Stephen Twigg

**SCHOLARSHIP COMMITTEE**

Doug Campbell

*President & General Manager Ex-Officio on all Sub Committees*

**LIFE MEMBERS**

G.H. Clark, A.M Delaney, K.C. Huntingdon, L.J. Gollan, L.C. Browne,  
S.B Gillies, P.B. Verrills, J.I. Hore

**PROFESSIONAL**

Teed Up - Michael Mosher & Danny Vera

**AUDITORS**

Conroy Audit & Advisory

**SOLICITORS**

Blandslaw

# NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 99th Annual General Meeting of Members of Long Reef Golf Club Limited will be held at the Clubhouse, Anzac Avenue, Collaroy, on Thursday 29 October 2020 to commence at 7:30pm.

## **Business**

1. Opening of meeting by chairman
2. Apologies
3. Welcome - David Conroy from Conroy Audit and Advisory
4. Confirm the minutes of the 98th Annual General Meeting of Long Reef Golf Club Limited held on Thursday 31 October 2019.
5. President's address
6. Treasurer's address
7. Response to Members questions received in writing
8. Receive, consider and, if thought fit, adopt the Financial Statements and the reports of the Directors and Auditors thereon for the year ended 30 June 2020
9. Pursuant to the Registered Clubs Act 1976, the Members approve and agree that Directors are entitled to the following:
  - i) President, Captain and Treasurer and their respective playing partners be entered on the competition booking sheet prior to the sheet being available to Members;
  - ii) The President and the Captain to each have a reserved space in the Club's car park;
  - iii) To have provided to them reasonable meals and refreshments whilst attending board meetings of the Club; and
  - iv) To receive reimbursement for all reasonable expenses incurred whilst acting in the capacity as a Director of the Club, provided that those expenses are approved by the Board, and where appropriate documentation has been submitted to substantiate such expenses; provided, however, that the total amount of expenses referred to in (iii) and (iv) above does not exceed \$12,000, collectively, in any of the Club's financial years.

10. The Members consider and if thought fit, pass the following Special Resolutions:-

10.1 The Constitution be amended as follows:-

- (a) In section 2.1 add after the definition of "Club Notice Board" the following definition:- "Club Website" means the website operated by the Club for Members and the public.
- (b) In each of sections 8.6, 14.8 and 28.3 add the words "and Club Website" after the words "Club Notice Board" and in each of sections 5.9.2, 6.3.2v, 15.2, 15.3, 19.3 and 23.7 amend "Web-site", "Club's website" or "Club website" to "Club Website".
- (c) Renumber section 14.6 to 14.6.1 and add the following as section 14.6.2:-  
"The period for Members to nominate for the Board must be not less than 14 days and the General Manager will notify Members (including posting on the Club Notice Board and Club Website) of the dates for Members to nominate."
- (d) In section 15.3 add "or their nominee" after "returning officer" and substitute "1 day" for "21 days".

10.2 The Constitution be amended as follows:-

- (a) In section 14.8 substitute "21" days" for "28 days"  
(NOTE: This special resolution will only be proposed if the amendment to section 15.3 is passed.)

10.3 The Constitution be amended as follows:-

- (a) In section 14.8 substitute "35 days" for "28 days"  
(NOTE: This special resolution will only be proposed if the amendment to section 15.3 is not passed.)

11. Presentation to Gold Members.

12. Announce the results of the election, Board positions: President, Vice President, Captain, Vice-Captain, Treasurer and the ordinary Members of the Board.

13. Transact any other business that may be brought before the Meeting in conformity with the Club's Constitution.

14. General Business for consideration of the incoming Board.

By Order of the Board  
Ben Russell  
Secretary

## NOTES REGARDING RESOLUTIONS

- An Ordinary Resolution requires a simple majority to pass i.e. more than half of the Members entitled to vote who are present at the meeting.
- A Special Resolution must be passed by at least 75% of the votes cast by Members who are entitled to vote at the meeting.
- Under the Registered Clubs Act, proxy voting is not permitted
- Please refer to separate document outlining explanation of proposed amendments to Constitution (Item 10).

## MEMBER QUESTIONS

It would be appreciated if Members, who wish to raise questions at the meeting or seek information at the meeting about the annual financial statements, would give the General Manager notice in writing of their queries or requests on or prior to Friday 16 October 2020. This will allow time for a properly researched response.

# PRESIDENT'S REPORT

On behalf of the Board of Directors of Long Reef Golf Club, it is my pleasure to present the 99th Annual Report for the year ending 30 June 2020.

The Club traded at a profit of \$306,575 in the 2019/20 financial year. The impact of Covid-19 has been substantial. At the end of February 2020 the Club had a Net Surplus of \$492,770 and expecting a record profit for the financial year.

On 22 March the Government ordered all Clubs to close from midday on 23 March, with closures expected till October 2020. The Club and the community were in uncharted waters with events changing daily. Our priority was the health and safety of our Members, staff, guests and the wider community. During this period the Board was able to keep Members regularly updated as new decisions were made and actions implemented.

Many difficult decisions were made to ensure that the Club remained viable including standing down 37 permanent and casual staff, and closing the course for a short period. With the uncertainty surrounding the playing of golf, the Board introduced a special COVID-19 measure concerning subscriptions. This meant that the Membership year was frozen for a 2 month period and recommenced on 1 June 2020. As far as I am aware we were the only Club in NSW to provide this to Members. This negatively impacted the profit of the Club by \$250,000.

The introduction of the Jobkeeper scheme allowed the Club to be proactive with a specific focus on managing and executing new projects. Certain projects on the course were prioritised to ensure readiness for when COVID restrictions were eased and the Clubhouse saw major repairs and a substantial refresh. The administration saw systems and processes streamlined and a new emphasis on marketing.

With the ongoing uncertainty surrounding COVID the fact that the Club finished the financial year with total cash of \$1,033,101 and that all creditors were current, was most pleasing.

The support from our Members through this difficult period has been exemplary and this bodes well for any future challenges we face as a club.

The senior staff of the Club, Ben Russell, Alex Knight, George Sullivan, Toni Collins and Peter Donkers all made significant contributions to the implementation and ownership of projects during this difficult time. I thank them all for what they have achieved.

The Board has also worked tirelessly with our Treasurer John Steuart and Doug Mansfield meeting weekly to ensure the ongoing fiscal viability of the Club and effective communication to all stakeholders of the Club.

Our Club Captain Doug Campbell maintained excellent communication with Members who were always well appraised of the constantly changing dynamic surrounding the course.

The other Board Members, John Davison, Sean Lee, Dragan Mitrovic, Ross Kocass and Adam Lynn all deserve praise for setting an extraordinary example of commitment, professionalism and solidarity during these unusual times.

The Wetlands project was completed during this financial year. Warren Daley has continued to provide valuable assistance and I thank him for his ongoing support.

Lease negotiations with Council are continuing, with a strong likelihood that they will grant the Club a new 20/20 lease to be signed next year. The Council has also committed to reviewing the parking conditions in Anzac Avenue which should remove the many boats and trailers now occupying parking spots in the street.

Next year the Club will be celebrating its Centenary. The Centenary Organising Committee with John Davison as chair, continues to plan the commemoration. It will be a time to reflect and celebrate our past but more importantly look to the future. Thank you to Sandra Mellowes, Elaine Coldham, Rob Cordaiy, Tony Cohen and Andrew Daddo for their assistance.

Peter Donkers, Kurt Schulenburg and the green staff have continued to present the course in excellent condition during testing times. The vandalism to the greens in July, drought, COVID, and then an excess of rain kept the staff on their toes.

At the 2019 Annual General Meeting Judy Hore was elected a Life Member of the Club and Peter Hensman received the John Mullins OAM Distinguished Service Award. Judy and Peter were both recognised for their significant services to the Club and its Members.



Playing Members Betty Twight, Neville Crealy and Ken Dewell became Gold Members.

I would like to thank our Women's Committee including President Gilda Severino and Captain Wendy Millson, and all the Women Members who support and assist the Club.

Our playing Membership this year has remained strong with the number of rounds played exceeding the previous financial year. With this steady increase we will closely monitor Membership categories to ensure that competition tee times are available to all eligible Members. We will continue to look for opportunities to attract more women and younger golfers to the Club.

Prior to COVID the Club had fostered a strong relationship with our existing charitable partnerships, in particular the Sargood Foundation, Paragolfer, Homes for Heroes, Legacy and the Special Olympics.

Even though the charity year was cut short, we were still able to assist the following Charitable Organisations to raise funds for worthwhile causes:

- AON Charity Classic
- Barrenjoey Week of Golf
- Bear Cottage Charity Golf Day supported by John R Turk
- BlazeAid
- Bopp & Tone Bushfire Appeal
- Bringa Women's Refuge
- Business Education Network Charity Golf Day
- Care 4 Claire Fundraiser
- Collaroy Surf Club Ladies Day
- Cromer Kingfishers Junior FC
- Diabetes NSW
- DY RSL - Veterans Centre
- Elanora CC Legacy Golf Day
- Empower Golf Australia
- Gotcha 4 Life
- Happy Days Cambodian
- Harbord Bowling Club Annual Fundraiser
- Harbord Public School
- Leukodystrophy Australia
- Manly GC (Bush Fire Appeal)
- Manly Warringah District Cricket Club (Bush Fire Appeal)
- Monash CC Legacy Golf Day
- Mona Vale Raiders Junior FC
- Mounties Charity Race Day

- MVGC Bush Fire Appeal
- MWP Care Narrabeen
- NELSON Bay GC
- Nomads Sydney North Charity Golf Day
- North Curly SLSC
- Northern Beaches SLSC
- Norths Rugby
- Party with a Purpose
- Pillars of Strength
- Pymble Golf Club Charity Day
- Queenscliff SLSC
- RSL LifeCare
- Ryde Parramatta Ladies Golf Fundraiser
- Sanfilippo Fundraiser
- Southern Cross Drought Relief
- Special Olympics
- Spinal Care Australia
- Terrey Hills Par 3 Bush Fire Appeal
- The Beach Club Collaroy
- Warringah Golf Club Ladies Charity Day

Sadly this year saw the passing of Members Nola Burke, Fay Felton, Allan Hohnen, Larry Lockyer and Diane Murray. Our thoughts and prayers are with their families.

To Brian Cummins and Marg O'Connell thank you for the support and caring you offer our Members and their families in their time of sickness or loss.

I would also like to thank all Members who volunteer their time to the Club in various ways – the Friday Club, the Bridge Club, the Archives Committee, Grants Committee, the Renew Crew, Newsletter contributors and managers of the various teams representing the Club in pennants, caddies and those who assist the Paragolfers and Long Reef Rookies. If I have missed thanking anyone I apologise.

During the year our General Manager Anthony Dignan resigned. I thank him for his contribution over the past four years. Ben Russell has been appointed the new General Manager and his transition to the role has been seamless.

Thank you to all our staff including Danny Vera and the team at Teed Up.

I would like to make special mention to Les Browne for his significant contribution to the Club. He has been a tireless worker, dedicated and always

on call to assist the Club. I would also like to thank Gilda Severino and Elaine Coldham for their contribution to the Board up until October last year.

This year will see John Davison step down as Vice President. His hard work and dedication over the years has been greatly appreciated. I have valued and respected his opinions and he will be sorely missed.

I would also like to thank Greg Bush and Neil Hitchcock for their continued assistance.

With the easing of restrictions we now have a growing optimism for the new financial year, however there will be no quick return to our previous lives. The role of the Board over the next twelve months will be to evaluate what is the "new normal" and create opportunities to improve the Club for its Members and guests. With the changes that have been implemented during COVID I am very confident that we have created a prosperous and sustainable future for the Club.

Stephen Twigg  
President

# TREASURER'S REPORT

The Club had a **Net Profit of \$306,575** for the year ended 30 June 2020.

**Total Net Income** was \$3,834,882 - up \$7,249 about the same as last year summarised as follows:

- Member Subscriptions of \$1,217,443 - down \$212,576 on last year mainly due to deferral of subs income during April and May due to COVID restrictions and changing the membership year start from 1 April to 1 June 2020. Membership fees increased by 5.5% plus \$100 for insurance. At 30 June 2020 there were 865 playing Members and 38 Chippers total 903 compared to 910 Members including Chippers at 30 June 2019.
- Entrance Fees of \$74,400 - up \$21,824 or 42% on last year due to 74 new Members compared to 70 new Members last year and a change in the accounting treatment to comply with AASB 15 Revenue from Contracts with Customers (see Note 1).
- Green Fees of \$760,991 - down \$60,406 or 7% on last year due to less visitor games played during construction of the new Wetlands in July to September 2019 and partial closure of the course due to COVID restrictions in April 2020.
- Locker Fees of \$29,684 – up \$24,560 due to inclusion of storage fees for buggies and carts.
- Competition fees of \$140,223 - down \$9,246 or 6% on last year due to COVID restrictions which prohibited competition golf during April and May 2020.
- Development Levy of \$345,268 - up \$40,589 or 13% on last year. Games played down by 1,278 from 53,953 games last year (32,615 by Members and 21,338 by visitors) to 52,675 this year (33,458 by Members and 20,195 by visitors). However financial Members were charged \$20 Development Levy per game during social golf in April and May 2020 (non financial \$50) and there were 3% more Member games than last year.
- Interest received of \$6,430 - down \$13,994 on last year. This was due to less surplus balances available to invest in short term deposits with lower interest rates during the year.

- Grants & Insurance Claims of \$185,456 – up 100% on last year. This included \$124,552 Grant for the Wetlands received several years ago and recognised in this financial year as the project was completed in September 2019 and \$60,904 mainly for an insurance payout for damage caused by vandalism to the course.
- Government Stimulus of \$386,500 including \$324,000 for Job Keeper and \$62,500 for PAYG/BAS incentives.
- Bar net trading profit of \$255,875 - down \$134,779 or 35% on last year. Sales \$1,159,003 were \$298,355 or 20% down on last year but gross profit margin was a healthy 67%. Wages and on costs were 39% of Sales but \$18,562 under last year and other bar expenses were \$37,102 under last year.
- Catering net income of \$176,576 - down \$167,784 or 49% on last year. "White Rock" Café Food and Beverage Sales \$1,029,618 down \$158,770, Functions Sales \$917,657 down \$309,658, other Income up \$27,505 and Room Hire up \$47,708. Gross profit margin remained at 65%. Wages and On Costs were 65% of Sales but \$95,860 down on last year and other Catering costs were \$22,114 down on last year.
- Poker Machines net income of \$38,726 - down \$15,901 or 29% on last year due to closure of gaming in April and May 2020 to comply with COVID restrictions.
- Golf Cart net income of \$51,735 - down \$40,336 or 44% on last year. This was due to \$58,877 or 24% less cart sales than last year because average revenue per cart was down \$2 from \$35 to \$33 and carts rented was 5,671 down 1,334 on last year.
- Net Profit on disposal of fixed assets of \$15,282- down \$7,005 or 31% on last year due to less sales of Course equipment.
- Other Revenue of \$154,147 - up \$5,927 or 4% on last year. This was due to rebates from Toohey's, Coke and ATM, unused house accounts, corporate advertising, share of Pro Shop revenue less cost of birthday card dinners.

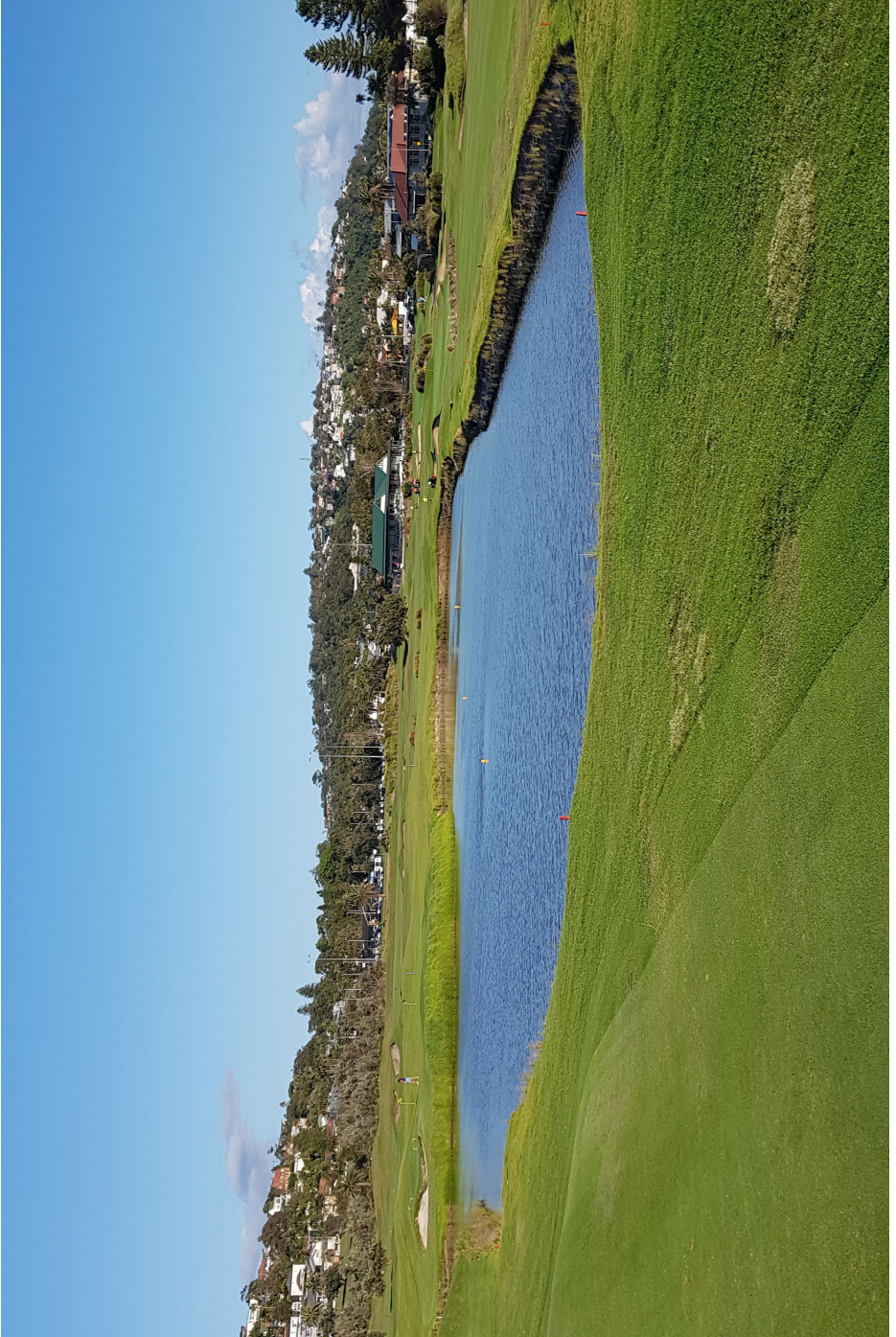
**Total Expenses** were \$3,528,307 - up \$143,952 or 4 % on last year summarised as follows:

- Golf expenses of \$487,815 - up \$3,935 or 1% on last year. Commission paid to Teed Up was up \$26,727 offset by savings in Competition Fees and Ladies Expenses.
- Clubhouse expenses of \$530,888 - up \$96,736 or 22% on last year. This was due to insurance, Clubhouse redevelopment, repairs and maintenance offset by savings on cleaning and water. During closure of the Clubhouse in April and May 2020 to comply with Government COVID restrictions there were significant renovations to the Clubhouse including internal painting, new cladding, ceiling tiles, lights, fans, carpet and roof repairs.
- Course expenses of \$1,465,472 - up \$114,146 or 8% on last year. This was mainly due to higher insurance, depreciation on new Wetlands, repairs and maintenance, wages and on costs offset by less water.
- Right of Use Asset - Amortisation and Interest of \$199,892 - up \$19,073 or 11% on last year. This is mainly due to a change in accounting treatment to comply with AASB 16 Leases (see Note 1).
- Finance Costs of \$18,740 - down \$11,805 or 39% mainly due to less hire purchase interest on course equipment, kitchen equipment, poker machines and golf carts.
- Administration expenses of \$825,500 - down \$78,143 or 9% on last year. This was mainly due to lower advertising, bank charges, general expenses, insurance and stationery offset by higher wages and on costs.

**Capital Expenditure** was \$1,390,101 (last year \$507,662) and the major items were:

- \$1,038,356 for new Wetlands (lake, pipes, mounds, raised practice range and green)
- \$107,139 for course equipment (mower, sand bunker pro, aerator, tractor)
- \$20,926 for kitchen equipment (exhaust fans, salamander grill, café cart)
- \$48,434 for furniture for Clubhouse (chairs, function & bridge tables, café furniture)
- \$154,554 for Clubhouse (entrance & walkway, security cameras, plants, cladding, carpet)





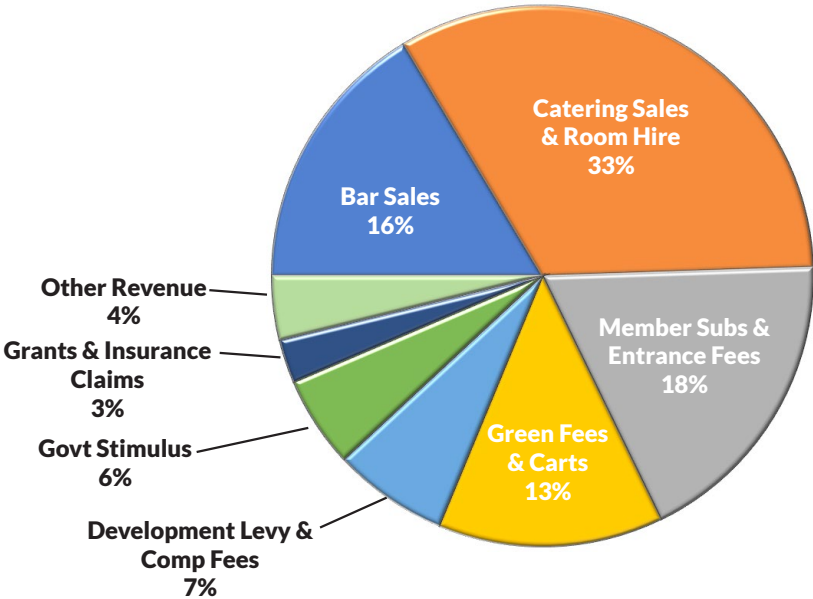
**The Balance Sheet** at 30 June 2020 was healthy with the main items being:

- Cash and Cash Equivalents \$1,033,101 includes cash and short term deposits
- Right of Use Assets \$940,081. New accounting treatment to recognise the future benefit of leases in accordance with AASB 16 (see Notes 1 and 6)
- Property, Plant and Equipment \$5,671,822 - up \$633,170 or 13% on last year. This was mainly due to Capital Expenditure as above less transfers, disposals and accumulated depreciation.
- Trade and Other Payables \$1,994,641 - down \$12,400 or 1% on last year. This was mainly due to Subscriptions in Advance \$1,154,793 and Deferred Entrance Fees \$463,423
- Lease Liabilities \$920,932 - up \$788,940. New accounting treatment to recognise the future liability of leases in accordance with AASB 16 (see Notes 1 and 8)
- Retained Earnings \$4,399,702 - up \$169,214 or 4% on last year made up of Profit \$306,575 less effect of AASB 15 /Deferred Income \$137,361
- Working capital ratio (excluding Member subscriptions in advance of \$1,154,793 and deferred Entrance fees of \$463,423 which will not be required to be repaid) indicates current assets exceed current liabilities and the Club can pay its debts.



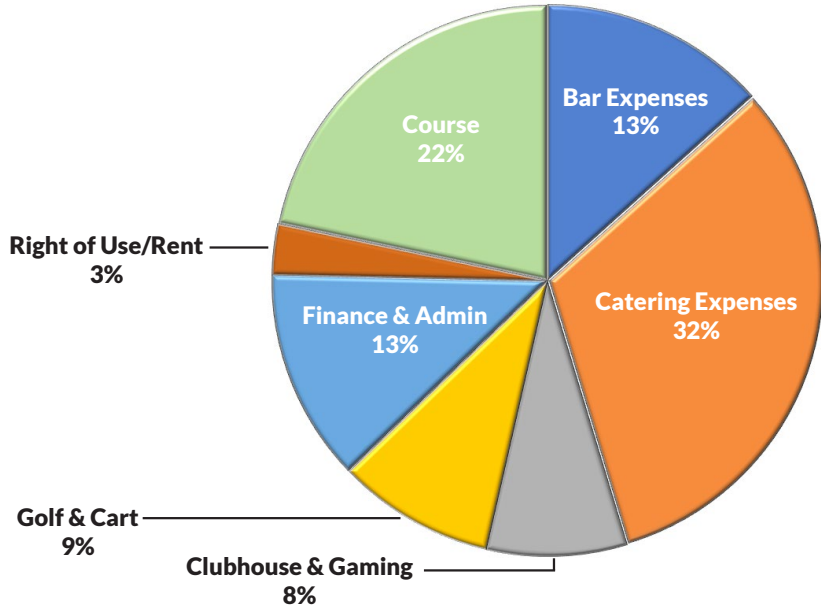
# Revenue Overview

For the Year Ended 30 June 2020



# Expenses Overview

For the Year Ended 30 June 2020



## Conclusion

The Club's revenue for 2019/2020 was significantly impacted from July to September 2019 due to construction of the Wetlands and from April to June 2020 due to COVID restrictions. Nevertheless expenses were well controlled, the Grant for the Wetlands of \$124,552 was realised as this project was completed in September 2019 and the Club received Government Stimuli of \$386,500 and was able to achieve a Profit of \$306,575.

Cash at Bank was \$1,033,101 at 30 June 2020 or \$577,067 under last year and the Club had no financing debt other than hire purchase. In addition the Club had a standby line of credit with NAB for \$500,000 which was not used.

The Club's financial position is strong largely due to the support from the Members, visitors and the hard working course, bar, catering, administration staff and Teed Up.

Peter Donkers and his staff did a great job maintaining the course in excellent condition, controlling expenses and completing the rectification work after the extensive vandalism to many greens. During the period April to June 2020 the course maintenance was achieved with reduced staff and reduced working hours due to the constraints imposed by COVID.

Thank you to the Finance Committee including Anthony Dignan, Ben Russell, George Sullivan, Doug Mansfield, Steve Twigg and Mike Hankey for their support throughout the year and especially for the weekly Finance meetings held from March to June 2020. Also I would like to acknowledge and thank the rest of my fellow Board of Directors for their support on many challenging financial decisions during this unusual year. Finally thank you to David Conroy and Athan Tsamouras from Conroy Audit & Advisory for their advice and guidance on several new and complex financial reporting standards which we have adopted this year.

The Club's financial systems and internal controls have been improved this year and are working well, so I am confident the Club will handle the future financial challenges and continue to prosper for the benefit of the Members.

John Steuart  
Treasurer

## CAPTAIN'S REPORT

The 2019/2020 reporting year will certainly be remembered as an unusual one. Our golf was initially influenced by the finalisation of the course renovations, which resulted in the re-scheduling and adaptation of some events. No sooner had the course been returned to its full distance, the weather intervened with first drought and then flooding. However, none of these compared to the impact that COVID-19 had (and to a certain extent, is still having) in the latter part of the year.

These factors presented different challenges for our Course staff but through them all, Peter Donkers and his long-standing Team did an excellent job in the maintenance and presentation of our great course and we can be very proud that the readers of Golf Australia voted Long Reef their 19th most favourite course in Australia. Peter Donkers and Kurt Schulenburg are ably and passionately supported by the expanding, volunteer Renew Crew program and Mick Snell. I would like to take this opportunity to thank them for all of their hard work, dedication and support of the Club.

Whilst COVID-19 presented numerous problems to overcome, it did also provide us with the opportunity to conduct overdue remedial work on the course. The positive comments from Members about the condition of the greens following the deep scarification work, that was conducted for the first time in over a decade, ensured that the medium-term benefit outweighed the short-term inconvenience.

Our course is the jewel in the crown of our Club and going forward, our commitment remains to enhance its reputation and ensure it provides a quality playing experience with a safe and enjoyable environment.

When the decision was taken to close the course at the height of the COVID-19 restrictions, the support of the volunteer marshals was pivotal to securing the re-opening so quickly. There are too many to mention individually but the Membership as a whole, owe them a debt of gratitude because without them sticking their hand up, we would have remained closed for a longer period.

Locally, January 2020 saw the introduction of our Pace of Play policy and I want to thank everybody for their continued efforts in minimising slow play. A round of golf is traditionally a long activity compared to other sports but there is no need for it to be unnecessarily slow!!

As a result of every Member's focus, the time taken for an "average" round reduced by eleven minutes.

We also initiated two new, optional competitions on a Wednesday and Saturday - Twos and Hidden Holes. Both have proven fairly popular although there is a definite misconception that the Hidden Holes is for the higher handicapper and the Twos, the lower ones which seems to influence participation. I think there has only been one week when the "winner" would have collected had others entered.

### **The Winners**

2019's Club Championship final saw the Junior Champion, Kai Komulainen, play the Senior Champion, Sean Lee. After losing out at the same stage the year prior, Kai was determined to hold off his more experienced opponent and despite Sean hanging in all day, Kai produced some excellent golf to become Long Reef's youngest ever Champion. Youth proved to be the winner in the Grade Finals as well with Mitchell Jones beating Jeff Snelling to win A Reserve and James Walker seeing off Mark Broadhead in B Grade. Barry Collins (not so young!) was too strong for John Dertateossian in the C Grade final.

Due to the renovations, the Foursomes was pushed back to later in 2019 with the Championship match being won by Adam Lynn and Geoff Cranfield after they beat Jamie Duff and Paul Deiman in the 36-hole final. Jeff Snelling paired up with Matt Oaten and went one better than he did on his own when they saw off Dragan Mitrovic and Pete Jacka to win A Reserve. Greg Black and David Ford defeated Lindsay Bates and Peter Frith to win B Grade while in C Grade, Greg Bush and Michael Bowyer won out over Bill Chapman and Bobby Nicholls.

COVID-19 restrictions forced the re-scheduling of the Mixed Foursomes Championship from April to August but it didn't disrupt Ian Brown and Jenni Brown who went back-to-back by defending the title they won in 2019. The Mixed Foursomes Cup was won by Michael Hodgett and Vanessa Murphy.

The Whytock Cup was the first major event played in the 2019/2020 year and that was contested by all the Medal winners from the previous twelve months with Stephen Rowe being the eventual "medal of medals" winner.

The Summer Cup of 2020 was the last year of it being played in its format of the time. Ross Bockman was the winner in A Grade, while Steve Twigg, Phil Blanshard and Barry Collins were the winners in A Reserve, B and C Grades respectively. 2020/2021 will see it replaced and renamed as the Strokeplay Championship. The new champion in each grade will be the best aggregate, gross score over the December, January, February and March medals.

There will be a "cut" after the January Medal and the top 12 qualifiers, in each grade, will progress to be in contention over the final two rounds.

The Midweek Strokeplay Premiership was won by Geoff Osborne with Craig Mott taking out A Reserve and Chris Montgomery winning B Grade and Phil Ton-That C Grade. 2020 will still see this competition played on Wednesdays but will now be open to 7-day Male Members as well.

These are just a few of the "major" winners in the 2019/2020 year but please refer to the back of the Annual Report, for a more complete list. Congratulations to all the winners.

### **Major Pennant**

Captain: Luke Edgell

Team: Doug Campbell; Mark Cruise; Josh Fuller; Cameron Gillespie; Cian Hughes; Corey Lamb; Paul Rouse; Matt Saad; Chun-Ta Wu.

Manager: Sean Lee

It was a case of 'so near and yet so far' for our Major Pennant team, as they finished 2nd in a tough group that included Monash, Pennant Hills and Concord. The unfortunate deciding factor in a very close group was the fact that our first match at home to Monash was washed out and ultimately this is what cost us the top spot and a place in the semi-finals.

That was the only negative in a season highlighted by some excellent performances by Chun-Ta and Cian, who demonstrated the strength of our Elite Junior program. Cam and Paul proved fantastic additions to the team, both in terms of results and team spirit. Mark and Doug added to the team cohesion by making themselves available to play if and when required and the top-4 of Luke, Matt, Corey and Josh acquitted themselves admirably against the guns of Sydney's amateur golf scene.

Thanks also to all caddies and support crew for your invaluable assistance and to the Board and Committees for supporting LRGC as a destination for competitive golfers.

### **Women's Golf**

In what has been a disrupted year of golf for the women there have been a few highlights. The crowning of a new Club Champion in Alyssa Starc with Maria Russell being our Bronze Champion and Nan Crump Champion in C Grade. Sue Phillips and Judy Gietz were the State winners of the GNSW Bowl, with a best ball score of 50 points. They earned a playing spot in the Women's NSW Open Pro-Am. Following significant discussion with Golf Australia representatives and our own Board, a restructure of our current format for

Club Championships will occur in 2020. Weekday and Weekend Premiership winners will play-off for the Club Championship on the Championship weekend alongside the men's matches.

The Women's Annual General Meeting will this year take place outside business hours so as to include all women Members.

Our Grade Pennant team played half their matches before the competition was cancelled. Representatives were Emma Thurlow (Field Captain), Jenni Brown, Natalie Driver, Josephine Garrett, Jennifer Jansson and Alyssa Starc.

A successful transfer of 6 women from the Rookie program to membership occurred at the end of 2019. Billy Watson has taken over the program from Laura McCahon and is currently building numbers.

### **Junior Golf**

The 2019/2020 year saw some outstanding performances from our Junior Members, most of whom were part of the Elite Junior Squad, coached by Billy Watson. We also witnessed good growth in our "Chipper" program run by Danny Vera on a Saturday afternoon. I would like to thank Danny and Billy for their dedication, support and encouragement of the future of Long Reef Golf Club.

We continue to participate in Golf Australia's "My Golf" program which introduces youngsters to golf in a fun and relaxed atmosphere. These sessions are run by Danny on a Saturday morning and are always at capacity and popular with the kids. Our school holiday camps are always well attended and very successfully run by Michael Infanti and Billy. Youngsters participation and then making it fun for them will protect and enhance the future of golf at Long Reef so if you know of any that are at all interested, please encourage them to give it a go and talk to us about a suitable program.

Multiple Members of the Elite Junior program competed in every Jack Newton Junior Golf event with a highlight being Chun-Ta Wu winning the Australian Schoolboy Championship. Kai Komulainen and Cian Hughes gained great experience when representing Long Reef at the International Junior Masters in New York. As mentioned previously, Cian Hughes and Chun-Ta Wu were both an integral part of our Major Pennant Team, while Jack Davies and Mitchell Jones both got the opportunity to play "reserve" for the Team as well. With Junior events curtailed due to COVID-19 restrictions, the experience gained by the four will stand them in good stead for when competitive golf resumes.

My predecessor, Les Browne was Captain for the first few months of this reporting year and I would like to again, personally thank him for his contribution to the Club over not only those months but the previous four years - I now have a far greater appreciation for the level of commitment that he dedicated to the role!!

Thank you to Sean Lee, for leading the Course Committee, to all the contributors to the Match Committee over the last year and my Board colleagues for guiding us through some challenging times.

Our golf course is the envy of many and that is the result of the hard work and dedication of Peter Donkers, Kurt Schulenburg and the Course Team and I thank them on behalf of the entire Membership.

I am also very appreciative of the support received from the Club staff and Teed Up but above all, I want to make special mention of the Members. The Members make Long Reef the great Club that it is and it has been my privilege to be your Captain this year. You are passionate about your Club and your feedback, whether positive or re-directive, has helped shape our direction and has therefore been invaluable. Thank you!

Doug Campbell  
Captain

# **LONG REEF GOLF CLUB LIMITED**

## **A.B.N 37 000 043 121**

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# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### DIRECTORS' REPORT

Your directors present their report on the company for the financial year ended 30 June 2020.

#### DIRECTORS

##### Name and Qualifications

Stephen Twigg  
John Davison  
Leslie Browne  
Sean Lee  
John Steuart  
Elaine Coldham  
Dragan Mitrovic  
Doug Mansfield  
Gilda Severino  
Doug Campbell  
Ross Kocass  
Adam Lynn

##### Experience and Special Responsibilities

President of the Club. Appointed 09/04/2015. Business Development Manager.  
Appointed 01/11/2018. Retired HR Organistaion Development Consultant.  
Captain of the Club. Resigned 31/10/2019. Retired Banker.  
Appointed 14/05/2019. Retired Foreign Exchange Broker.  
Treasurer of the Club. Appointed 06/11/2008. Retired Chartered Accountant.  
Resigned 31/10/2019. Retired Community Social Worker.  
Appointed 26/10/2017. Advertsing and Marketing.  
Appointed 01/11/2018. Retired Chartered Accountant.  
Resigned 31/10/2019. Business Management.  
Captain of the Club. Appointed 31/10/2019. Retired Commercial Director.  
Appointed 31/10/2019. Company Director.  
Appointed 31/10/2019. Company Director.

#### MEETINGS OF DIRECTORS

During the financial year, 14 meetings of directors were held. Attendances were:

Directors	Directors' Meetings	
	No. Eligible to Attended	No. Attended
Stephen Twigg	14	14
John Davison	14	12
Leslie Browne	4	4
Sean Lee	14	10
John Steuart	14	11
Elaine Coldham	4	3
Dragan Mitrovic	14	13
Doug Mansfield	14	12
Gilda Severino	4	3
Doug Campbell	10	9
Ross Kocass	10	10
Adam Lynn	10	10

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

#### Principal activities

The principal activity of the company ("Club") during the financial year was the conduct of the affairs of a licensed golf club for the promotion of the game and for the benefit of the Members.  
No significant change in the nature of these activities occurred during the year.

## Company Strategic Pillars and Strategies

### Strategic Pillars

### Strategies

#### **GOLF & MEMBER FACILITIES PROACTIVE MEMBER FOCUS**

- Prioritise Member aspirations
- Increase Member satisfaction levels
- Develop and implement new Membership and service offerings to cater for the changing golfing demographic
- Maximise the golf course usage through prudent and balanced utilisation

#### **GOLF & MEMBER FACILITIES PREMIUM BRAND**

- Build on our strong brand as a pre-eminent golf course, wedding venue & dining and function location
- Invest in selected revenue generating activities and plan for capital injection to renovate/re-build the Clubhouse

#### **PEOPLE & ORGANISATION**

- Cultivate an excellent reputation as a provider of quality food and beverage

#### **CUSTOMER SERVICE CULTURE**

- Develop a service culture through structured staffing and training programs

#### **PEOPLE & ORGANISATION OPERATIONAL EFFICIENCY**

- Develop optimal operational efficiency

#### **PEOPLE & ORGANISATION COMMUNITY LEADERSHIP & PARTNERSHIPS**

- Build strong relationships & reputation around our community and environmental focus
- Focused & ongoing effort to build strong relationships with Council/Government

#### **GOVERNANCE CORPORATE GOVERNANCE**

- Invest in building Board and Management capability
- Maintain industry competitiveness through innovation & best practice processes

#### **GOVERNANCE FINANCIAL STRENGTH**

- Ensure sustainable financial prosperity through prudent risk management, cost control and effective corporate governance

The entity is incorporated under the Corporations Act 2001 and is an entity limited by guarantee. If the entity is wound up, the constitution states that each member is required to contribute a maximum of \$2.00 each towards meeting any outstanding obligations of the entity. At 30 June 2020 the collective liability of members was \$3,038 (2019: \$3,604).


#### **AUDITORS' INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATION ACT 2001**

A copy of the Auditor's Independence Declaration follows this Directors Report.

Signed in accordance with a resolution of the Board of Directors:



Stephen Twigg  
Director



John Steuart  
Director

Date: 27 August 2020

# LONG REEF GOLF CLUB LIMITED

A.B.N 37 000 043 121

## AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF LONG REEF GOLF CLUB LIMITED

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2020 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

### CONROY AUDIT & ADVISORY

*Chartered Accountants*



David Conroy

27 August 2020

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>Revenue</b>			
Sales revenue		3,265,901	4,069,149
Membership & other Services		3,588,393	3,426,566
Other revenue		207,168	42,711
<b>Total revenue from continuing operations</b>	2	<u>7,061,462</u>	<u>7,538,426</u>
<b>Expenses</b>			
Cost of sales		(1,118,938)	(1,398,278)
Bar expenses		(515,309)	(570,972)
Catering expenses		(1,427,675)	(1,545,649)
Gaming expenses		(26,852)	(39,547)
Golf & cart expenses		(625,621)	(640,217)
Clubhouse expenses		(530,888)	(434,152)
Course expenses		(1,622,152)	(1,532,145)
Finance costs		(61,952)	(30,545)
Administration costs		(825,500)	(903,643)
	3	<u>(6,754,887)</u>	<u>(7,095,148)</u>
<b>Profit before income tax</b>		<u>306,575</u>	<u>443,278</u>
Income tax expense	1	-	-
<b>Net profit after income tax</b>		<u>306,575</u>	<u>443,278</u>
Other Comprehensive Income		-	-
<b>Total Comprehensive Income for the Year</b>		<u>306,575</u>	<u>443,278</u>

The accompanying notes form part of these financial statements

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>CURRENT ASSETS</b>			
Cash and Cash Equivalents	12	1,033,101	1,610,168
Trade and Other Receivables	4	296,460	232,944
Inventories	5	48,610	46,607
<b>TOTAL CURRENT ASSETS</b>		<u>1,378,171</u>	<u>1,889,719</u>
<b>NON CURRENT ASSETS</b>			
Trade and Other Receivables	4	9,734	10,619
Right of Use Assets	6	940,081	-
Property, Plant and Equipment	6	5,671,822	5,038,652
<b>TOTAL NON-CURRENT ASSETS</b>		<u>6,621,637</u>	<u>5,049,271</u>
<b>TOTAL ASSETS</b>		<u><b>7,999,808</b></u>	<u><b>6,938,990</b></u>
<b>CURRENT LIABILITIES</b>			
Trade and Other Payables	7	1,994,641	2,007,041
Lease Liabilities	8	320,822	301,522
Provisions	9	262,850	238,904
<b>TOTAL CURRENT LIABILITIES</b>		<u>2,578,313</u>	<u>2,547,467</u>
<b>NON CURRENT LIABILITIES</b>			
Provisions	9	23,448	29,043
Trade and Other Payables	7	77,413	-
Lease Liabilities	8	920,932	131,992
<b>TOTAL NON-CURRENT LIABILITIES</b>		<u>1,021,793</u>	<u>161,035</u>
<b>TOTAL LIABILITIES</b>		<u><b>3,600,106</b></u>	<u><b>2,708,502</b></u>
<b>NET ASSETS</b>		<u><b>4,399,702</b></u>	<u><b>4,230,488</b></u>
<b>MEMBERS' FUNDS</b>			
Retained Earnings		4,399,702	4,230,488
<b>TOTAL MEMBERS' FUNDS</b>		<u><b>4,399,702</b></u>	<u><b>4,230,488</b></u>

The accompanying notes form part of these financial statements

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### STATEMENT OF CHANGES IN MEMBERS' FUNDS FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>Total Members' Funds at the beginning</b>		4,230,488	3,787,210
Profit for the year		306,575	443,278
Transition AASB 15/Deferred Income 1 July 2019	1	(137,361)	-
<b>Total Members' Funds at the end</b>		<b><u>4,399,702</u></b>	<b><u>4,230,488</u></b>

The accompanying notes form part of these financial statements

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
Receipts from Operations		7,131,384	8,269,802
Government stimulus		386,500	-
Payments to suppliers and employees		(6,519,668)	(7,423,736)
Interest received		6,430	20,424
Interest paid	3	(61,952)	(30,545)
<b>Net cash provided by (used in) operating activities</b>		<b><u>942,694</u></b>	<b><u>835,945</u></b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>			
Proceeds from Sale of Equipment		21,727	22,287
Payment for Property, Plant & Equipment	6	<u>(1,390,101)</u>	<u>(507,662)</u>
<b>Net cash provided by (used in) investing activities</b>		<b><u>(1,368,374)</u></b>	<b><u>(485,375)</u></b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>			
Proceeds (Drawdown) of Borrowings		170,129	165,541
Repayment of Borrowings		<u>(321,516)</u>	<u>(299,605)</u>
<b>Net cash provided by (used in) financing activities</b>		<b><u>(151,387)</u></b>	<b><u>(134,064)</u></b>
<b>Net increase/(decrease) in cash held</b>		<b>(577,067)</b>	<b>216,506</b>
Cash at Beginning of Year		1,610,168	1,393,662
<b>Cash at End of Year</b>	12	<b><u>1,033,101</u></b>	<b><u>1,610,168</u></b>

The accompanying notes form part of these financial statements

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

#### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### **Reporting entity**

Long Reef Golf Club Limited (the company) is a company incorporated and domiciled in Australia. The financial statements of the Company are as at and for the year ended 30 June 2020. The Company is a company limited by guarantee and without share capital. In accordance with the Constitution of the Company, every Member of the Company undertakes to contribute an amount limited to \$2 per Member in the event of the winding up of the Company during the time that he or she is a Member or within one year thereafter. The Company is a not-for-profit entity and is primarily involved in the operation of a Registered Club.

##### **New or amended Accounting Standards and Interpretations adopted**

The company has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted. The following Accounting Standards and Interpretations are most relevant to the company:

##### *AASB 15 Revenue from Contracts with Customers*

The company has adopted AASB 15 from 1 July 2019. The standard provides a single comprehensive model for revenue recognition. The core principle of the standard is that an entity shall recognise revenue to depict the transfer of promised goods or services to customers at an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The standard introduced a new contract-based revenue recognition model with a measurement approach that is based on an allocation of the transaction price. This is described further in the accounting policies below. Credit risk is presented separately as an expense rather than adjusted against revenue. Contracts with customers are presented in an entity's statement of financial position as a contract liability, a contract asset, or a receivable, depending on the relationship between the entity's performance and the customer's payment. Customer acquisition costs and costs to fulfil a contract can, subject to certain criteria, be capitalised as an asset and amortised over the contract period.



# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

#### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### *AASB 16 Leases*

The company has adopted AASB 16 from 1 July 2019. The standard replaces AASB 117 'Leases' and for lessees eliminates the classifications of operating leases and finance leases. Except for short-term leases and leases of low-value assets, right-of-use assets and corresponding lease liabilities are recognised in the statement of financial position. Straight-line operating lease expense recognition is replaced with a depreciation charge for the right-of-use assets (included in operating costs) and an interest expense on the recognised lease liabilities (included in finance costs). In the earlier periods of the lease, the expenses associated with the lease under AASB 16 will be higher when compared to lease expenses under AASB 117. However, EBITDA (Earnings Before Interest, Tax, Depreciation and Amortisation) results improve as the operating expense is now replaced by interest expense and depreciation in profit or loss. For classification within the statement of cash flows, the interest portion is disclosed in operating activities and the principal portion of the lease payments are separately disclosed in financing activities. For lessor accounting, the standard does not substantially change how a lessor accounts for leases.

##### *AASB 1058 Income of Not-for-Profit Entities*

The company has adopted AASB 1058 from 1 July 2019. The standard replaces AASB 1004 'Contributions' in respect to income recognition requirements for not-for-profit entities. The timing of income recognition under AASB 1058 is dependent upon whether the transaction gives rise to a liability or other performance obligation at the time of receipt. Income under the standard is recognised where: an asset is received in a transaction, such as by way of grant, bequest or donation; there has either been no consideration transferred, or the consideration paid is significantly less than the asset's fair value; and where the intention is to principally enable the entity to further its objectives. For transfers of financial assets to the entity which enable it to acquire or construct a recognisable non-financial asset, the entity must recognise a liability amounting to the excess of the fair value of the transfer received over any related amounts recognised. Related amounts recognised may relate to contributions by owners, AASB 15 revenue or contract liability recognised, lease liabilities in accordance with AASB 16, financial instruments in accordance with AASB 9, or provisions in accordance with AASB 137. The liability is brought to account as income over the period in which the entity satisfies its performance obligation. If the transaction does not enable the entity to acquire or construct a recognisable non-financial asset to be controlled by the entity, then any excess of the initial carrying amount of the recognised asset over the related amounts is recognised as income immediately. Where the fair value of volunteer services received can be measured, a private sector not-for-profit entity can elect to recognise the value of those services as an asset where asset recognition criteria are met or otherwise recognise the value as an expense.

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### Impact of adoption

AASB 15, AASB 16 and AASB 1058 were adopted using the modified retrospective approach and as such comparatives have not been restated. There was an impact on opening retained profits as at 1 July 2019 following the adoption of AASB 15 raising of a deferred income liability in connection with non-refundable entrance fees.

The impact of the new Accounting Standards compared with the previous Accounting Standards on the current reporting period is as follows:

	New \$	Previous \$	Difference \$
Assests	1,096,761	-	1,096,761
Liabilities	<u>1,234,122</u>	-	<u>1,234,122</u>
Net Assets	-137,361		-137,361

##### Basis of preparation

Long Reef Golf Club Limited, applies Australian Accounting Standards - Reduced Disclosure Requirements as set out in AASB 1053: Application of Tiers of Australian Accounting Standards.

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards – Reduced Disclosure Requirements of the Australian Accounting Standards Board and the Corporations Act 2001. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless otherwise stated.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified where applicable by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The financial statements were authorised for issue on 27/08/2020 by the directors of the company.

# LONG REEF GOLF CLUB LIMITED

A.B.N 37 000 043 121

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Accounting Policies

##### Inventories

Inventories consist of liquor provisions and showcase stock and are measured on a first in first out basis, at the lower of cost and net realisable value.

##### Property, Plant and Equipment

Each class of property plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation.

##### *Property*

Freehold land and buildings are measured at cost.

##### *Plant and equipment*

Plant and equipment is measured on the cost basis.

The carrying amount of plant and equipment is reviewed annually by the directors to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

##### *Depreciation*

The depreciable amount of all fixed assets including buildings and capitalised leased assets, but excluding freehold land, are depreciated over their estimated useful lives to the company commencing from the time the asset is held ready for use.

The depreciation rates and useful lives used for each class of depreciable assets are:

Class of fixed asset	Depreciation rate/useful lives
Leasehold buildings and course improvements	2.5% - 15%
Plant & Equipment	10% - 50%

##### Impairment of assets

At each reporting date, the Club reviews the carrying values of its tangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the assets carrying value. Any excess of the assets carrying value over its recoverable amount is expensed to the income statement.

##### Leases

Refer Note 1 AASB 16 New or amended Accounting Standards and Interpretations adopted.

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

#### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### **Investments and other financial assets**

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset unless an accounting mismatch is being avoided.

##### **Employee Benefits**

###### **Short-term employee benefits**

Liabilities for wages and salaries, including non-monetary benefits, annual leave and long service leave expected to be settled wholly within 12 months of the reporting date are measured at the amounts expected to be paid when the liabilities are settled.

###### **Other long-term employee benefits**

The liability for annual leave and long service leave not expected to be settled within 12 months of the reporting date are measured at the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

##### **Cash and Cash Equivalents**

For the purposes of the Statement of Cash Flows, cash includes cash on hand and at call deposits with banks or financial institutions, investments in money market instruments maturing within less than three months from the date of acquisition and net of bank overdrafts.

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

#### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### **Revenue Recognition**

The company recognises revenue as follows:

##### Revenue from contracts with customers

Revenue is recognised at an amount that reflects the consideration to which the company is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the company: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Variable consideration within the transaction price, if any, reflects concessions provided to the customer such as discounts, rebates and refunds, any potential bonuses receivable from the customer and any other contingent events. Such estimates are determined using either the 'expected value' or 'most likely amount' method. The measurement of variable consideration is subject to a constraining principle whereby revenue will only be recognised to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognised will not occur. The measurement constraint continues until the uncertainty associated with the variable consideration is subsequently resolved. Amounts received that are subject to the constraining principle are recognised as a refund liability.

##### Sales revenue

##### Food and beverage

Food and beverage revenue is recognised when received or receivable.

##### Membership subscriptions

Membership subscriptions are recognised in the year they relate to on an accruals basis.

##### Interest revenue

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

# LONG REEF GOLF CLUB LIMITED

A.B.N 37 000 043 121

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Donations

Donations are recognised when received.

#### Grants

Grant revenue is recognised in profit or loss when the company satisfies the performance obligations stated within the funding agreements. If conditions are attached to the grant which must be satisfied before the company is eligible to retain the contribution, the grant will be recognised in the statement of financial position as a liability until those conditions are satisfied.

#### Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

#### Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current, non-current classification. An asset is classified as current when it is either expected to be realised or intended to be sold or consumed in the company's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

A liability is classified as current when: it is either expected to be settled in the company's normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

#### Comparative Figures

Where required by Accounting Standards comparative figures have been adjusted to conform with changes in presentation for the current financial year.

#### Trade and Other Payables

These amounts represent liabilities for goods and services provided to the Club prior to the end of the financial year and which are unpaid. These amounts are unsecured and usually paid within 30 days of recognition.

#### Income Tax

No provision has been made for income tax as the company is exempt under s 50-45 of the income tax assessment act (1997), providing it continues as a sporting club predominantly encouraging and promoting the sport of golf for recreation purposes. Accordingly tax effect accounting has not been adopted by the company.

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### **Critical Accounting Estimates and Judgements**

The directors evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

An asset is classified as current when it is either expected to be realised or intended to be sold or consumed in the company's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised.

##### **Covid-19**

On the 23 March 2020 the Golf Club (Clubhouse) was forced to close by the Federal Government due to the Impact of the COVID – 19 Pandemic. The closure significantly impacted the Club's revenues in the areas of food, beverage, gaming and functions. On the 22 May 2020 the NSW Government eased restrictions on Clubs allowing them to re-open on 1 June subject to a number of conditions aimed at restricting the spread of the virus. The Directors believe the Club is well placed to remain viable and solvent and continue as a going concern and have signed an unqualified Directors Declaration (Solvency Statement) on that basis.

##### **Critical Accounting Estimates and Judgements**

###### **Impairment**

The company assesses impairment at each reporting date by evaluating conditions specific to the company that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

No provision for impairment of receivables has been made at the end of the financial year.

##### **Significant accounting policies / New standards and interpretations not yet adopted**

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.

# **LONG REEF GOLF CLUB LIMITED**

## **A.B.N 37 000 043 121**

### **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020**

#### **NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### **Estimation of useful lives of assets**

The company determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

##### **Impairment of non-financial assets other than goodwill and other indefinite life intangible assets**

The company assesses impairment of non-financial assets other than goodwill and other indefinite life intangible assets at each reporting date by evaluating conditions specific to the company and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs of disposal or value-in-use calculations, which incorporate a number of key estimates and assumptions.

##### **Employee benefits provision**

As discussed in note 1, the liability for employee benefits expected to be settled more than 12 months from the reporting date are recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases through promotion and inflation have been taken into account.



# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>NOTE 2 : REVENUE</b>			
<b>Sales revenue</b>			
Bar sales		1,159,003	1,457,358
Catering sales		2,106,898	2,611,791
		<b>3,265,901</b>	<b>4,069,149</b>
<b>Membership &amp; Other Services</b>			
Membership subscriptions		1,217,443	1,430,019
Room hire		228,472	180,764
Entrance fees		74,400	52,576
Green fees		760,991	821,397
Golf cart fees		189,541	248,418
Member storage		29,684	5,124
Competition fees		140,223	149,469
Rents received		5,300	5,000
Gaming receipts		49,870	71,658
TAB commission		6,554	9,242
Development levy		345,268	304,679
Government stimulus		386,500	-
Miscellaneous income		154,147	148,220
		<b>3,588,393</b>	<b>3,426,566</b>
<b>Other Revenue</b>			
Interest received		6,430	20,424
Grants & insurance claim received		185,456	-
Profit/(Loss) from sale of non-current assets		15,282	22,287
		<b>207,168</b>	<b>42,711</b>
<b>Revenue from ordinary activities</b>		<b>7,061,462</b>	<b>7,538,426</b>
<b>NOTE 3: PROFIT FROM ORDINARY ACTIVITIES</b>			
Profit (losses) from ordinary activities before income tax expenses (income tax revenue) has been determined after:			
<b>(a) Expenses:</b>			
<b>Depreciation &amp; amortisation of non-current assets:</b>			
Land & Buildings		169,462	155,076
Plant & Equipment		286,983	299,466
Total Depreciation		456,445	454,542
Right of Use Assets - Amortisation		156,680	-
Total depreciation and amortisation expense		613,125	454,542

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>NOTE 3: PROFIT FROM ORDINARY ACTIVITIES (continued)</b>			
<b>Finance costs</b>			
Interest		18,740	30,545
Interest - Right of Use Assets/Lease Golf Course		43,212	-
		<u>61,952</u>	<u>30,545</u>
<b>Expenses</b>			
Cost of sales		1,118,938	1,398,278
Bar expenses		515,309	570,972
Catering expenses		1,427,675	1,545,649
Gaming expenses		26,852	39,547
Golf & cart expenses		625,621	640,217
Clubhouse expenses		530,888	434,152
Course expenses		1,622,152	1,532,145
Finance costs		61,952	30,545
Administration costs		825,500	903,643
Total Expenses		<u>6,754,887</u>	<u>7,095,148</u>
<b>(b) Revenue and Net Gains:</b>			
Net gain (loss) on disposal of non-current assets			
-property, plant and equipment		<u>15,282</u>	<u>22,287</u>
<b>NOTE 4: TRADE AND OTHER RECEIVABLES</b>			
<b>CURRENT</b>			
Trade receivables		113,244	110,291
Other receivables and prepayments		183,216	122,653
		<u>296,460</u>	<u>232,944</u>
<b>NON CURRENT</b>			
Other receivables and prepayments		<u>9,734</u>	<u>10,619</u>
		9,734	10,619
<b>NOTE 5: INVENTORIES</b>			
<b>CURRENT</b>			
Liquor & food stocks at cost		48,610	46,607
		<u>48,610</u>	<u>46,607</u>

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>NOTE 6: PROPERTY, PLANT AND EQUIPMENT</b>			
<b>Leasehold Property</b>			
Leasehold Land & Buildings and Improvements - at cost		7,677,275	6,522,303
Less accumulated depreciation		<u>(2,867,186)</u>	<u>(2,697,724)</u>
Total Leasehold Property		4,810,089	3,824,579
<b>Leasehold Capital Works in Progress</b>			
WIP		<u>72,429</u>	<u>352,224</u>
Total Leasehold Capital Works in Progress		72,429	352,224
 Total Leasehold Property and WIP		<u>4,882,518</u>	<u>4,176,803</u>
<b>Plant &amp; Equipment</b>			
Plant & Equipment - at cost		3,637,340	3,486,627
Less accumulated depreciation		<u>(2,848,036)</u>	<u>(2,624,778)</u>
Total Plant & Equipment		789,304	861,849
 Total property, plant and equipment		<u>5,671,822</u>	<u>5,038,652</u>
<b>Right of Use Assets</b>			
Right of Use Asset/Leasehold Golf Course		1,096,761	-
Less accumulated amortisation		<u>(156,680)</u>	<u>-</u>
Total Right of Use Assets	1	940,081	-

#### **(a) Movements in Carrying Amounts**

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year.

	Leasehold Property and Course \$	Leasehold WIP \$	Plant and Equipment \$	Total \$
<b>2020</b>				
Balance at the beginning of the year	3,824,579	352,224	861,849	5,038,652
Additions	1,082,543	72,429	235,129	1,390,101
Transfers	72,429	(352,224)	-	(279,795)
Disposals	-	-	(20,691)	(20,691)
Depreciation expense	<u>(169,462)</u>	<u>-</u>	<u>(286,983)</u>	<u>(456,445)</u>
Carrying amount at end of year	4,810,089	72,429	789,304	5,671,822

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>NOTE 7: TRADE AND OTHER PAYABLES</b>			
CURRENT			
Trade payables and accrued expenses		241,268	264,056
GST payable		135,157	194,096
Subscriptions in advance		1,154,793	1,049,665
Grants received in advance		-	124,552
Other revenue received in advance		463,423	374,672
		<u>1,994,641</u>	<u>2,007,041</u>
NON CURRENT			
Other receivables and prepayments		77,413	-
		<u>77,413</u>	<u>-</u>
<b>NOTE 8: LEASE LIABILITIES</b>			
CURRENT			
Lease liabilities - operating	1	144,595	-
Lease liabilities - other		176,227	301,522
		<u>320,822</u>	<u>301,522</u>
NON- CURRENT			
Lease liabilities - operating	1	815,032	-
Lease liabilities - other		105,900	131,992
		<u>920,932</u>	<u>131,992</u>
<b>NOTE 9: PROVISIONS</b>			
CURRENT			
Employment benefits		262,850	238,904
NON-CURRENT			
Employment benefits		23,448	29,043
Aggregate employee benefits liability		<u>286,298</u>	<u>267,947</u>

#### **NOTE 10: CAPITAL AND LEASING COMMITMENTS**

##### **Capital Expenditure Commitments**

Capital expenditure commitments contracted for :

The Wetlands was completed September 2019

Total payable	-	701,515
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Payable not later than one year	-	492,243
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# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>Leasing Commitments:</b>			
<b>Finance Leases</b>			
Within 12 Months		187,359	311,271
More than 12 Months		<u>106,317</u>	<u>143,321</u>
		293,676	454,592
Less Unexpired Interest		<u>(11,549)</u>	<u>(21,078)</u>
		<u>282,127</u>	<u>433,514</u>
Represented By:			
Current		176,227	301,522
Non Current		<u>105,900</u>	<u>131,992</u>
		<u>282,127</u>	<u>433,514</u>

#### NOTE 11: KEY MANAGEMENT PERSONNEL DISCLOSURES

The following were key management personnel of the Company during the reporting period:

##### **Non-executive directors**

Stephen Twigg  
John Davison  
Leslie Browne  
Sean Lee  
John Steuart  
Elaine Coldham  
Dragan Mitrovic  
Doug Mansfield  
Gilda Severino  
Doug Campbell  
Ross Kocass  
Adam Lynn

##### **Executives**

Anthony Dignan (General Manager)  
Peter Donkers (Superintendent)  
Ben Russell (General Manager)

#### **Transactions with key management personnel**

- Unless otherwise stated, transactions with related parties are on normal commercial terms and conditions no more favourable than those available to other parties.
- There were no other transactions with any of the directors during the year.

The key management personnel compensations included in "Employee Benefits Expense" are as follows:

Key management personnel	<u>397,174</u>	<u>346,763</u>
	397,174	346,763

Apart from the details disclosed in this note, no director has entered into a material contract with the Company since the end of the previous financial year and there were no material contracts involving directors' interests existing at year-end. From time to time, directors of the Company, or their director-related entities, may purchase goods from the company. These purchases are on the same terms and conditions as those entered into by other Company employees or customers and are trivial or domestic in nature.

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020

	NOTE	2020 \$	2019 \$
<b>NOTE 12: CASH AND CASH EQUIVALENTS</b>			
Cash at the end of the financial year as shown in the Cash Flow Statement is reconciled to the related items in the Balance Sheet as follows:			
Cash on hand		40,750	43,830
At call deposits with financial institutions		992,351	1,566,338
		<u>1,033,101</u>	<u>1,610,168</u>

Credit stand-by arrangements and loan facilities. The Club has a business overdraft facility of \$500,000.

#### NOTE 13: EVENTS AFTER THE REPORTING PERIOD

From the end of the financial year to the date of this report there has been no subsequent event that would have a material effect on the financial position of the company except as disclosed in these financial statements.

#### NOTE 14: MEMBERS' GUARANTEE

The company is limited by guarantee. If the company is wound up, the Constitution states that each Member is required to contribute a maximum of \$2 each towards meeting any outstanding obligations of the company. At 30 June 2020 the number of Members was 1,519 (2019: 1,802) and the amount that could be called up in the event of a winding up of the company is \$3,038 (2019: \$3,604).

#### NOTE 15: COMPANY DETAILS

The registered office of the company is:  
Long Reef Golf Club Limited  
Anzac Avenue  
Collaroy NSW 2097

**LONG REEF GOLF CLUB LIMITED**  
**A.B.N 37 000 043 121**

**DIRECTORS' DECLARATION**

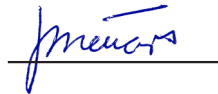
The directors of the Club declare that:

1. The financial statements and notes, are in accordance with the *Corporations Act 2001* and :
  - a. comply with Australian Accounting Standards - Reduced Disclosure Requirements
  - b. give a true and fair view of the financial position as at 30 June 2020 and of the performance for the year ended on that date of the Club.
2. In the directors' opinion there are reasonable grounds to believe that the Club will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



Stephen Twigg  
Director



John Steuart  
Director

Date: 27 August 2020

# LONG REEF GOLF CLUB LIMITED

A.B.N 37 000 043 121

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LONG REEF GOLF CLUB LIMITED

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Long Reef Golf Club Limited (the company), which comprises the statement of financial position as at 30 June 2020, the statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of Long Reef Golf Club Limited is in accordance with the Corporations Act 2001 including:

- (i) giving a true and fair view of the company's financial position as at 30 June 2020 and of its financial performance for the year then ended; and
- (ii) complying with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Regulations 2001.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the company in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the company's annual report for the year ended 30 June 2020, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



## **Responsibilities of the Directors for the Financial Report**

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## **Auditor's Responsibilities for the Audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

**CONROY AUDIT & ADVISORY**

Chartered Accountants

A handwritten signature in black ink, appearing to read 'D R Conroy', with a stylized flourish at the end.

D R Conroy  
**Principal**

Dated: 27 August 2020

# **LONG REEF GOLF CLUB LIMITED**

## **A.B.N 37 000 043 121**

### **AUDITORS' DISCLAIMER**

#### **To the Members of Long Reef Golf Club Limited**

The additional financial data presented in the following pages are in accordance with the books and records of the company which have been subjected to the auditing procedures applied in our statutory audit of the company for the year ended 30 June 2020. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and we give no warranty of accuracy or reliability in respect of the data provided. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than Long Reef Golf Club Limited) in respect of such data, including any errors or omissions therein however caused.

#### **CONROY AUDIT & ADVISORY** ***Chartered Accountants***

A handwritten signature in black ink, appearing to read 'David Conroy', with a stylized flourish at the end.

**David Conroy**  
**Principal**

Dated: 27 August 2020

# LONG REEF GOLF CLUB LIMITED

A.B.N 37 000 043 121

## ADDITIONAL INFORMATION FOR THE MEMBERS FOR THE YEAR ENDED 30 JUNE 2020

	2020	2019
	\$	\$
<b>MEMBERSHIP &amp; OTHER SERVICES</b>		
Membership Subscriptions	1,217,443	1,430,019
Entrance Fees	74,400	52,576
Green Fees	760,991	821,397
Locker Fees	29,684	5,124
Competition Fees	140,223	149,469
Rental Income	5,300	5,000
Development Levy	345,268	304,679
Interest received	6,430	20,424
Profit on Disposal of Assets	15,282	22,287
Grants & Insurance Claim Received	185,456	-
Government Stimulus	386,500	-
Other Income	154,147	148,220
	<b>3,321,124</b>	<b>2,959,195</b>
<b>PLUS (NET) TRADING INCOME</b>		
Bar Net Profit	Schedule 1 255,875	390,654
Catering Net Profit	Schedule 2 176,576	344,360
Poker Machines Net Profit	Schedule 3 38,726	54,627
TAB Net (Loss)	Schedule 4 (9,154)	(13,274)
Golf Cart Net Profit	Schedule 5 51,735	92,071
	<b>513,758</b>	<b>868,438</b>
<b>NET INCOME</b>	<b>3,834,882</b>	<b>3,827,633</b>
<b>LESS EXPENSES</b>		
Golf Expenses	487,815	483,870
Clubhouse Expenses	530,888	434,152
Course Expenses	1,465,472	1,351,326
Right of Use Asset/Lease Amortisation	156,680	180,819
Right of Use Asset/Lease Interest	43,212	-
Finance Costs	18,740	30,545
Administration Expenses	825,500	903,643
	<b>3,528,307</b>	<b>3,384,355</b>
<b>PROFIT BEFORE INCOME TAX</b>	<b>306,575</b>	<b>443,278</b>

# LONG REEF GOLF CLUB LIMITED

A.B.N 37 000 043 121

## ADDITIONAL INFORMATION FOR THE MEMBERS FOR THE YEAR ENDED 30 JUNE 2020

	2020 \$	2019 \$
<b>Bar trading statement - Schedule 1</b>		
<b>Income</b>		
Bar Sales	1,159,003	1,457,358
Less Cost of Sales	387,819	495,732
<b>Gross Profit</b>	<b>771,184</b>	<b>961,626</b>
<b>Less Expenses</b>		
Bar Expenses	515,309	570,972
<b>Total Expenses</b>	<b>515,309</b>	<b>570,972</b>
<b>Net Profit</b>	<b>255,875</b>	<b>390,654</b>
<b>Catering trading statement - Schedule 2</b>		
<b>Income</b>		
Bar Sales	2,106,898	2,611,791
Less Cost of Sales	731,119	902,546
<b>Gross Profit</b>	<b>1,375,779</b>	<b>1,709,245</b>
Plus Room Hire Income	228,472	180,764
	<b>1,604,251</b>	<b>1,890,009</b>
<b>Less Expenses</b>		
Catering Expenses	1,427,675	1,545,649
<b>Total Expenses</b>	<b>1,427,675</b>	<b>1,545,649</b>
<b>Net Profit</b>	<b>176,576</b>	<b>344,360</b>
<b>Gaming Trading Statement - Schedule 3</b>		
<b>Income</b>		
Revenue	49,870	71,658
<b>Total Income</b>	<b>49,870</b>	<b>71,658</b>
<b>Less Expenses</b>		
Gaming Expenses	11,144	17,031
<b>Total Expenses</b>	<b>11,144</b>	<b>17,031</b>
<b>Net Profit</b>	<b>38,726</b>	<b>54,627</b>

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### ADDITIONAL INFORMATION FOR THE MEMBERS FOR THE YEAR ENDED 30 JUNE 2020

	2020	2019
	\$	\$
<b>TAB Trading Statement - Schedule 4</b>		
<b>Income</b>		
Commission Income	6,554	9,242
<b>Total Income</b>	<b>6,554</b>	<b>9,242</b>
<b>Less Expenses</b>		
TAB Expenses	15,708	22,516
<b>Total Expenses</b>	<b>15,708</b>	<b>22,516</b>
<b>Net Profit</b>	<b>(9,154)</b>	<b>(13,274)</b>
<b>Golf Cart Trading Statement - Schedule 5</b>		
<b>Income</b>		
Revenue	189,541	248,418
<b>Total Income</b>	<b>189,541</b>	<b>248,418</b>
<b>Less Expenses</b>		
Golf Cart Expenses	137,806	156,347
<b>Total Expenses</b>	<b>137,806</b>	<b>156,347</b>
<b>Net Profit</b>	<b>51,735</b>	<b>92,071</b>

# LONG REEF GOLF CLUB LIMITED

## A.B.N 37 000 043 121

### DISCLOSURE REQUIREMENTS UNDER S 41E OF THE REGISTERED CLUBS ACT 1976

#### Core and Non-Core Property

Section 41E of the Registered Clubs Act 1976 requires the Club to disclose its core and non-core property, as defined, in the annual report.

#### **The following properties are Core Properties of the Club:**

The Club's defined trading premises situated at Anzac Avenue, Collaroy NSW.

#### **The following properties are Non Core Properties of the Club:**

The club has no Non-Core Property.

#### Notes to Members

1. Section 41E (5) of the Registered Clubs Act requires the Annual Report to specify the Club's Core and Non-Core Properties as at the end of the financial year to which the report related to.
2. Core Property is any real Property owned or occupied by the Club that comprises:
  - a. the defined premises of the Club; Or
  - b. any facility provided by the Club for use of its Members and their guests; Or
  - c. any other property declared by a resolution passed by a majority of the Members present at a general meeting of ordinary Members of the Club to be Core Property of the Club.
3. Non-Core Property is any other property (other than that referred to above as Core Property) and any property which is declared by the Members at a general meeting of ordinary Members of the Club not to be Core Property.
4. The significance of the distinction between Core Property and Non-Core Property is that the Club cannot dispose of any Core Property unless;
  - a. the property has been valued by a registered valuer within the meaning of the Valuers Act 2003; and
  - b. the disposal has been approved at a general meeting of the ordinary Members of the Club at which a majority of the votes cast supported the approval; and
  - c. any sale is by way of public auction or open tender conducted by an independent real estate agent or auctioneer.

Trophy	2019	2020
<b>Men</b>		
<b>Club Champion</b>	Kai Komulainen	To be played
<b>A Reserve Cup</b>	Mitch Jones	To be played
<b>B Grade Cup</b>	James Walker	To be played
<b>C Grade Cup</b>	Barry Collins	To be played
<b>Senior Champion</b>	Sean Lee	To be played
<b>Junior Champion</b>	Kai Komulainen	To be played
<b>Foursomes Champions</b>	Geoff Cranfield/Adam Lynn	Doug Campbell/Jimmy Knox
<b>A Reserve Foursomes</b>	Matt Oaten/Jeff Snelling	Les Browne/Terry Hill
<b>B Grade Foursomes</b>	Greg Black/David Ford	David Farrell/Rob McLaughlin
<b>C Grade Foursomes</b>	Greg Bush/Michael Bowyer	Garry McManus/Peter Andrews
<b>Women</b>		
<b>Champion</b>	Alyssa Starc	To be played
<b>Bronze</b>	Maria Russell	To be played
<b>C Grade</b>	Nan-Maree Crump	To be played
<b>Foursomes Champions</b>	Jenni Brown/Catherine Reynolds	Not played
<b>Bronze Foursomes</b>	Robyn Lyon/Wendy Thomas	Not played
<b>C Grade Foursomes</b>	Jill Hensman/Jan Hanson	Not played
<b>Mixed Foursomes Champions</b>	Ian Brown/Jenni Brown	Ian Brown/Jenni Brown
<b>Long Reef Medal</b>	Not Played	Not played
<b>Long Reef Salver</b>	Not Played	Not played
<b>Long Reef Junior Medal</b>	Orlando Jaschek (St Michaels)	Not played
<b>Presidents Cup</b>	Jack Edwards	Adam Elliott
<b>Captains Cup</b>	Christian Eberhardt	Shane Parsons
<b>Founders Cup</b>	Andrew Daddo	Barry Collins
<b>Hudson Shield</b>	Bob Way	Simon Frauenfelder
<b>Whytock Cup</b>	Stephen Rowe	Alan Dean
<b>Summer Cup – Men</b>	Geoff Cranfield	Ross Bockman
<b>Summer Cup – Women</b>	Catherine Reynolds	Julia Bowen
<b>Vince Horan Medal</b>	Rob McLaughlin	Doug Campbell
<b>Vince Horan Trophy (Wed)</b>	Jimmy Knox	To be played
<b>Barling Trophy</b>	Kim Sloane	Brad Jones
<b>Mick Snell Cup</b>	Michael Hodgett	To be played



